# SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-Q

Quarterly Report

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended

Jun 30, 2021

2. SEC Identification Number

A200117595

3. BIR Tax Identification No.

214-815-715-000

4. Exact name of issuer as specified in its charter

EMPERADOR INC.

- 5. Province, country or other jurisdiction of incorporation or organization Philippines
- 6. Industry Classification Code(SEC Use Only)
- 7. Address of principal office

7th Floor, 1880 Eastwood Avenue, Eastwood City CyberPark, 188 E. Rodriguez Jr. Ave., Bagumbayan, Quezon City
Postal Code
1110

8. Issuer's telephone number, including area code

(632)-8709-2038 to 41

9. Former name or former address, and former fiscal year, if changed since last report N/A

10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common	15,736,471,238
Treasury	505,919,938

- 11. Are any or all of registrant's securities listed on a Stock Exchange?
  - Yes
    No

If yes, state the name of such stock exchange and the classes of securities listed therein:

Philippine Stock Exchange; Common Shares

- 12. Indicate by check mark whether the registrant:
  - (a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports)

Yes	○ No
(b) has been so	ubject to such filing requirements for the past ninety (90) days
Yes	○ No

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



# Emperador Inc. EMP

# PSE Disclosure Form 17-2 - Quarterly Report References: SRC Rule 17 and Sections 17.2 and 17.8 of the Revised Disclosure Rules

For the period ended	Jun 30, 2021
Currency (indicate units, if applicable)	Philippine Peso

#### **Balance Sheet**

	Period Ended	Fiscal Year Ended (Audited)
	Jun 30, 2021	Dec 31, 2020
Current Assets	61,929,088,762	61,961,497,661
Total Assets	124,108,875,507	122,452,152,235
Current Liabilities	25,182,780,858	25,808,376,366
Total Liabilities	54,236,007,428	55,087,835,919
Retained Earnings/(Deficit)	39,390,581,856	37,632,913,174
Stockholders' Equity	69,872,868,079	67,364,316,316
Stockholders' Equity - Parent	69,007,624,782	66,585,804,689
Book Value per Share	4.39	4.2

#### **Income Statement**

	Current Year (3 Months)	Previous Year (3 Months)	Current Year-To-Date	Previous Year-To-Date
Gross Revenue	12,960,523,000	10,696,337,891	24,818,524,012	21,055,851,556
Gross Expense	8,761,470,603	8,564,322,101	18,207,927,368	17,246,128,689
Non-Operating Income	294,308,229	185,759,257	512,592,482	483,833,525
Non-Operating Expense	151,137,295	177,303,957	320,002,746	443,523,481
Income/(Loss) Before Tax	4,342,223,331	2,140,471,090	6,803,186,380	3,850,032,911
Income Tax Expense	1,311,214,221	250,359,342	1,673,254,570	539,187,184
Net Income/(Loss) After Tax	3,031,009,110	1,890,111,748	5,129,931,810	3,310,845,727
Net Income Attributable to Parent Equity Holder	2,999,838,240	1,869,150,238	5,083,688,590	3,326,618,456

Earnings/(Loss) Per Share (Basic)	0.19	0.12	0.32	0.21	
Earnings/(Loss) Per Share (Diluted)	0.19	0.12	0.32	0.21	

		Current Year (Trailing 12 months)	Previous Year (Trailing 12 months)
Earnings/(Loss) Per	Share (Basic)	0.62	0.43
Earnings/(Loss) Per	Share (Diluted)	0.62	0.43

Other Relevant Information	
None.	
NOILE.	

#### Filed on behalf by:

Name	Anna Michelle Llovido
Designation	Corporate Secretary

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Contact Person Company Telephone Number 3rd Monday Month Day **FORM TYPE** Month Day (QUARTERLY REPORT FOR JUNE 30, 2021) Fiscal Year **Annual Meeting** Registration of Securities Secondary License Type, If Applicable Amended Articles Number/Section Dept. Requiring this Doc. Total Amount of Borrowings Domestic Foreign Total No. of Stockholders To be accomplished by SEC Personnel concerned File Number LCU Document I.D. Cashier

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### **SECURITIES AND EXCHANGE COMMISSION**

### SEC FORM 17-Q

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

<ol> <li>For the quarterly period ended</li> </ol>	June 30, 2021
2. Commission identification number	A200117595
3. BIR Tax Identification No	214-815-715-000
4. Exact name of issuer as specified in i	its charterEMPERADOR INC.
5. <b>METRO MANILA, PHILIPPINES</b> Province, country or other jurisdiction of in	ncorporation or organization
6. Industry Classification Code:	(SEC Use Only)
<ol> <li>7<sup>th</sup> Floor, 1880 Eastwood Avenue, B Bagumbayan, Quezon City Address of issuer's principal office</li> </ol>	Eastwood City CyberPark, 188 E. Rodriguez Jr. Ave., 1110 Postal Code
8. Issuer's telephone number, including	area code632-870920-38 to -41
10. Securities registered pursuant to Section	ons 8 and 12 of the Code, or Sections 4 and 8 of the RSA
Title of each Class	Number of shares of common stock outstanding As of June 30, 2021
Common issued Less Treasury Outstanding	16,242,391,176 <u>505,919,938</u> 15,736,471,238
<ol> <li>Are any or all of the securities listed Stock Exchange and the class/es of</li> </ol>	on a Stock Exchange? If yes, state the name of such securities listed therein.
Yes [✓] No [ ] PHILIPPINE	STOCK EXCHANGE, INC. Common Shares
12. Indicate by check mark whether the	registrant:
thereunder or Sections 11 cand 141 of the Corporation	ed to be filed by Section 17 of the Code and SRC Rule 1 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 20 n Code of the Philippines, during the preceding twelve (12 period the registrant was required to file such reports)
Yes [✔] No [ ]	
(b) has been subject to such filin	ng requirements for the past ninety (90) days.
Yes [✔] No [ ]	

#### **PART I - FINANCIAL INFORMATION**

#### 1. Financial Statements

The following interim financial statements, notes and schedules are submitted as part of this report:

- Consolidated Statements of Financial Position
- Consolidated Statements of Comprehensive Income
- Consolidated Statements of Changes in Equity
- Consolidated Statements of Cash Flows
- Notes to Interim Consolidated Financial Statements
- Schedule of Financial Soundness Indicators
- Aging of Trade and Other Receivables

The interim consolidated financial statements ("ICFS") have been prepared in accordance with PFRSs and Philippine Accounting Standard 34, *Interim Financial Reporting*. As such, they do not include all of the information and disclosures required for full annual consolidated financial statements, and thus should be read in conjunction with the audited consolidated financial statements of the Group as at and for the year ended December 31, 2020 ("ACFS"). The accounting policies and methods of computations used are consistent with those applied in the audited consolidated financial statements of the Group as at and for the year ended December 31, 2020. The ICFS have been prepared using the measurement bases specified by PFRS for each type of asset, liability, income and expenses.

## 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Five Key Performance Indicators

- Revenue growth measures the percentage change in revenues over a designated period of time.
- Net profit growth measures the percentage change in net profit over a designated period of time.
- O Net profit rate—computed as percentage of net profit to revenues measures the operating efficiency and success of maintaining satisfactory control of costs
- o Return on assets the ratio of net profit to total assets measures the degree of efficiency in the use of resources to generate net income
- Current ratio computed as current assets divided by current liabilities measures the ability of the business to meet its current obligations. To measure immediate liquidity, quick assets [cash, marketable securities, accounts receivables] is divided by current liabilities.
- O Interest rate coverage ratio computed as profit before tax and interest expense divided by interest expense -measures the business' ability to meet its interest payments.

In Million Pesos	H1	H1	Q2	Q2	Q1	Q1
	2021	2020	2021	2020	2021	2020
Revenues	25,331	21,540	13,255	10,882	12,077	10,658
Net profit ["NP"]*	5,130	3,311	3,031	1,890	2,099	1,421
NP to owners ["NPO"]*	5,084	3,327	3,000	1,869	2,084	1,457
NP pre-one–time adj.* [Normalized]	5,792	3,311	3,693	1,890		
NPO pre-one-time adj.*	5,746	3,327	3,662	1,869		

In Million Pesos	H1	H1	Q2	Q2	Q1	Q1
	2021	2020	2021	2020	2021	2020
Revenue growth	18%	0.4%	22%	4%	13%	-3%
NP growth	55%	1%	60%	24%	48%	-18%
NPO growth	53%	2%	60%	24%	43%	-16%
NP Normalized growth*	75%	1%	95%	24%	48%	-18%
NPO Normalized growth*	73%	2%	96%	24%	43%	-16%
NP rate	20%	15%	23%	17%	17%	13%
NPO rate	20%	15%	23%	17%	17%	14%
NPO rate pre-one-time adj.*	23%	15%	28%	17%	17%	14%

<sup>\*</sup>There was a P662M non-cash one-time deferred tax adjustment that has to be taken up for financial reporting purposes at consolidation level, triggered by the increase in UK corporation tax rates (effective April 1, 2023). It pertains principally to intangible assets; does not affect the stand-alone operating results; and will not get paid in the far future unless the UK business is liquidated or sold. NP/NPO before this one-time tax adjustment may interchangeably be referred to as "Normalized" in our discussions.

In Million Pesos	H1	H1	Q2	Q2	Q1	Q1
	2021	2020	2021	2020	2021	2020
EBIT	7,123	4,143	4,493	2,281	2,630	1,862
Interest expense	320	293	151	141	169	152
Interest coverage	22x	14x	30x	16x	16x	12x

In Million Pesos	Jun 30	Dec 31		
	2021	2020	YTD	%
Quick assets	26,109	29,628	(3,519)	-12
Current assets	61,929	61,961	(32)	-0.05
Current liabilities	25,183	25,808	(626	-2
Total Assets	124,109	122,452	1,657	1
Current ratio	2.46x	2.40x		
Quick ratio	1.04x	1.15x		
Return on assets	4.1	6.6%		
Neturn on assets	(6mos)	1yr		

Results of Operations – First Six Months 2021 vs 2020

The Group continued to perform strongly in a volatile environment<sup>1</sup>, surpassing comparable periods in 2020, anchored on the strength of its diversified portfolio and international operations.

The first half revenues jumped 18% year-on-year to P25.3 billion with profit before tax soaring 77% to P6.8 billion, bolstered by a stronger second quarter growth year-on-year and quarter-on-quarter for both the Brandy and Scotch Whisky Segments. A P662.5 million non-cash one-time

<sup>1</sup> The COVID-19 pandemic is continuing globally in 2021. From a public health emergency of international concern in January 2020, the outbreak was declared as a pandemic on March 11, 2020 by WHO. President Duterte put the Philippines under state of calamity on March 17. MM and the entire Luzon and its associated islands were under total lockdown [Enhanced Community Quarantine ("ECQ")] for two months that paralyzed all non-essential activities and public transportation. The whole country transitioned to four phases of community quarantines ("CQ") with easing degrees of restrictions, depending on the severity of infection cases in the locality. Spain, UK and Mexico, where the Group principally operate, experienced similar lockdown stages and easement of restrictions. During the current interim period, the country was at the varying degrees of CQs; Spain, UK and Mexico experienced similar tightening of lockdown restrictions at some points during the current interim period, and had relaxed restrictions sometime in second quarter. Vaccination programs have started worldwide and vaccination passports are now in place.

deferred tax expense had to be taken up at consolidation level for financial reporting purposes, triggered by the increase in UK corporation tax rates (effective April 1, 2023) (that received Royal Assent in June 2021). It pertains principally to intangible assets; does not affect the stand-alone operating results; and will never be paid in the far future unless the UK business is sold or liquidated. The Group ended the first half of the year with net profit ("NP") surging 55% to P5.1 billion and net profit attributable to owners ("NPO") leaping 53% to P5.1 billion. Before the one-time non-cash tax adjustment (may interchangeably be referred to as "Normalized" hereon), Normalized NP amounted to P5.8 billion, up 75% year-on-year, and Normalized NPO amounted to P5.7 billion, up 73% year-on-year.

Gross profit rate ("GPR") improved to 39% as compared to 33% in first half last year and 31% for full year 2020. This is largely attributed to sales growth (18%) outpacing cost of goods sold growth (8%), which is further attributed to sales product mix (sales of high-priced/high-margin products increased) during the period. On-trade business has also opened up in Europe and most regions during the current interim period, with certain restrictions. NP rate ("NPR") accelerated to 20% as compared to 15% in first half and full year of last year, as the Group maintained caution and optimization in its spending. Normalized NPR was at 23%.

In Million Pesos	H1	H1	YoY	YoY	Q2	Q2	YoY	Qoq	Q1	Q1	YoY
	2021	2020	H1	%	2021	2020	%	2021 %	2021	2020	%
Revenues and other income	25,331	21,540	3,791	18	13,255	10,882	22	10	12,077	10,658	13
Brandy <sup>1</sup>	16,341	14,901	1,440	10	8,179	7,321	12	0.2	8,163	7,580	8
S. Whisky <sup>1</sup>	8,990	6,639	2,351	35	5,076	3,561	42	30	3,914	3,078	27
Gross Profit (GP) <sup>2</sup>	9,566	6,987	2,579	37	5,667	3,578	58	45	3,898	3,410	14
Brandy	6,006	4,755	1,251	26	3,701	2,390	55	60	2,306	2,365	-3
S. Whisky	3,559	2,232	1,328	59	1,967	1,187	66	24	1,592	1,044	52
NP before tax	6,803	3,850	2,953	77	4,342	2,140	103	76	2,461	1,710	44
Brandy	4,458	2,719	1,739	64	2,861	1,384	107	79	1,598	1,336	20
S. Whisky	2,345	1,131	1,214	107	1,482	757	96	72	863	374	131
Tax expense	1,673	539	1,134	210	1,311	250	424	262	362	289	25
Brandy	553	425	128	30	337	187	80	56	216	238	-9
S.Whisky	1,120	114	1,006	881	974	63	1448	568	146	51	184
NP	5,130	3,311	1,819	55	3,031	1,890	60	44	2,099	1,421	48
Brandy	3,905	2,294	1,611	70	2,523	1,196	111	83	1,381	1,098	26
S. Whisky	1,225	1,017	208	21	508	694	-27	-29	718	323	122
NP to owners ["NPO"]	5,084	3,327	1,757	53	3,000	1,869	60	44	2,084	1,457	43
Brandy	3,859	2,310	1,549	67	2,492	1,175	112	82	1,367	1,135	20
S. Whisky	1,225	1,017	208	21	508	694	-27	-29	717	323	122
NPO Normalized	5,746	3,327	2,420	73	3,662	1,869	96	76	2,084	1,457	43
Brandy	3,859	2,310	1,549	67	2,492	1,175	112	82	1,367	1,135	20
S. Whisky	1,887	1,017	871	86	1,170	694	69	63	717	323	122
EBITDA	7,825	4,827	2,998	62	4,847	2,615	85	63	2,977	2,212	35
Brandy	5,262	3,466	1,796	52	3,260	1,761	85	63	2,001	1,706	17
S.Whisky	2,563	1,361	1,202	88	1,587	854	86	63	976	507	93
GP rate ["GPR"] <sup>2</sup>	39%	33%			44%	33%			33%	33%	
Brandy <sup>2</sup>	37%	32%			45%	33%			28%	32%	
S.Whisky <sup>2</sup>	41%	34%			41%	34%			41%	34%	
NPO rate ["NPOR"]	20%	15%			23%	17%			17%	14%	
Brandy	23%	15%			30%	16%			16%	15%	
S.Whisky	14%	15%			10%	19%			18%	10%	
NPOR Normalized	23%	15%			28%	17%			17%	14%	
Brandy	23%	15%			30%	16%			16%	15%	
S.Whisky	21%	15%			23%	19%			18%	10%	
EBITDA margin	31%	22%			37%	24%			25%	21%	

In Million Pesos	H1	H1	YoY	YoY	Q2	Q2	YoY	Qoq	Q1	Q1	YoY
	2021	2020	H1	%	2021	2020	%	2021 %	2021	2020	%
Brandy	32%	23%			39%	24%			24%	22%	
S. Whisky	28%	20%			31%	24%			25%	16%	

Note: Numbers may not add up due to rounding.

<sup>1</sup>Gross profit (GP) is computed as: total sales revenues less cost of goods sold. GPR as GP over sales.

Both segments showed sturdy results with Scotch Whisky segment growing stronger as it took up 35% of the revenue pie for the interim period, from 30% share in full year 2020 and 27% in year 2019.

Revenue and other income share	H1 2021	H1 2020	Q2 2021	Q2 2020	Q1 2021	Q1 2020	YE 2020	YE 2019
Brandy	65%	69%	62%	67%	68%	71%	70%	73%
S. Whisky	35%	31%	38%	33%	32%	29%	30%	27%

The Brandy segment ended the first half with revenues and other income from external customers growing 10% year-on-year to P16.3 billion. Second quarter external revenues and other income remained steady at P8.2 billion, for a 0.2% uptick quarter-on-quarter. Brandy sales in the first half grew year-on-year at both the Philippine and international shores, particularly in Mexico, Spain and USA where restriction on on-trade business has already loosened up. 'Emperador', 'Fundador', 'Presidente', and 'Terry' remained as the top-selling brandy brands, with sales increases registered during the first half. Sales of 'Harveys Bristol Cream' also rose as it sold well in UK. GP expanded 26% year-on-year to P6.0 billion with GPR improving to 37% from 32% of a year ago as sales revenues grew faster than costs due to product sales mix (sold more of high-margin products) plus practically no trade deals for Emperador in second quarter (due to lockdown) and some savings on tariffs to the US (suspended from March 2021). The higher GP and lower operating costs lifted both NP and NPO to P3.9 billion with margin of 23% in the first half as compared to 15% a year ago.

Brandy Segment	H1	H1	YoY	YoY	Q2	Q2	YoY	Qoq %	Q1	Q1	YoY
In Million Pesos	2021	2020	H1	%	2021	2020	%	2021	2021	2020	%
REVENUES AND OTHER											
INCOME - External	16,341	14,901	1,440	10	8,179	7,321	12	0.2	8,163	7,580	8
Intersegment	302	165	138	84	163	118	38	17	139	47	199
Total	16,643	15,066	1,578	10	8,342	7,439	12	0.5	8,302	7,627	9
Gross Profit ["GP"]1	6,006	4,755	1,251	26	3,701	2,390	55	60	2,306	2,365	-3
Other operating expenses	1,541	2,116	(574)	-27	763	1,026	(263)	-26	778	1,089	-2
Interest & other charges	266	273	(7)	-3	129	96	34	-6	137	177	-23
NP before tax	4,458	2,719	1,739	64	2,861	1,384	107	79	1,598	1,336	20
Tax expense	553	425	128	30	337	187	80	56	216	238	-9
NP	3,905	2,294	1,611	70	2,523	1,196	111	83	1,381	1,098	26
NP to owners ["NPO"]	3,859	2,310	1,549	67	2,492	1,175	112	82	1,367	1,135	20
EBITDA	5,262	3,466	1,796	52	3,260	1,761	85	63	2,001	1,706	17
GPR <sup>1</sup>	37%	32%			45%	33%			28%	32%	
NPR	23%	15%			30%	16%			16%	14%	
NPOR	23%	15%			30%	16%			16%	15%	
EBITDA margin	32%	23%			39%	24%			24%	22%	

Note: Numbers may not add up due to rounding.

<sup>1</sup>Gross profit (GP) is computed as: total sales revenues less cost of goods sold. GPR as GP over sales.

The Scotch Whisky segment kept up its robust performance as its revenues and other income from external customers jumped 35% to P9.0 billion, and NP before tax skyrocketed 107% to

P2.3 billion as compared to a year ago, buoyed by its single malt products. The UK business continued to grow as off-trade and e-commerce demands continued to remain high while on-trade (which was shut throughout the first quarter) opened up in April with some restrictions. 'Jura' is now the no. 1 malt brand in the UK Off-trade, with 27% volume growth year-on-year. 'Harveys Bristol Cream' was selling well in UK. Outside UK, there were significant growths in practically all regions, especially in Asia, Europe (led by Germany, France, Sweden and Turkey), USA (where tariffs are currently suspended), and developing markets. Global Travel Retail was also tracking ahead of last year with Asia and Europe driving the upsides. GP expanded 59% to P3.6 billion which improved GPR to 41% from 34% a year ago as sales revenues grew faster than cost of goods sold due mainly to product sales mix (sales of high-priced/high-margin products increased). The higher GP and lower operating costs lifted NP (which is also its NPO) to P1.2 billion, up 21% year-on-year, with NPR of 14% in the first half as compared to 15% a year ago. Normalized NP amounted to P1.9 billion, up 86% year-on-year, at Normalized NPR of 21%.

Scotch Whisky segment	H1	H1	YoY	YoY	Q2	Q2	YoY	Qoq %	Q1	Q1	YoY
Amounts In Million Pesos	2021	2020	H1	%	2021	2020	%	2021	2021	2020	%
REVENUES AND OTHER											
INCOME - External	8,990	6,639	2,351	35	5,076	3,561	42	30	3,914	3,078	27
Intersegment	21	28	(6)	-22	5	14	-68	-73	17	13	27
Total	9,011	6,667	2,345	35	5,081	3,575	42	29	3,930	3,090	27
Gross Profit ["GP"]1	3,559	2,232	1,328	59	1,967	1,187	66	24	1,592	1,044	52
Other operating expenses	1,414	1,062	352	33	705	419	68	-1	708	643	10
Interest & other charges	54	170	(116)	-68	22	81	-73	-31	32	89	-64
NP before tax	2,345	1,131	1,214	107	1,482	757	96	72	863	374	13
Tax expense	1,120	114	1,006	881	974	63	1448	568	146	51	184
NP/NPO	1,225	1,017	208	21	508	694	-27	-29	718	323	122
NP/NPO Normalized	1,887	1,017	871	86	1,170	694	69	63			
EBITDA	2,563	1,361	1,202	88	1,587	854	86	63	976	507	93
GPR <sup>1</sup>	41%	34%			41%	34%			41%	34%	
NP rate	14%	15%			10%	19%			18%	10%	
NP rate - Normalized	21%	15%			23%	19%					
EBITDA margin	28%	20%			31%	24%			25%	16%	

Operating expenses shrank 7% to P3.0 billion from P3.2 billion a year ago because of optimized spending in the current lockdown situation and travel restrictions, especially in the Philippines. Advertising and promotions (-P31M), freight and handling (-P69M), travel and transportation (-P29M), representation (-P63M) and other services (-P139M) were down year-on-year. Salaries and employee benefits, on the other hand, went up (+P123M) year-on-year due to increased business activity from a year ago.

<sup>1</sup>Gross profit (GP) is computed as: total sales revenues less cost of goods sold. GPR as GP over sales.

Amounts In Million Pesos	H1	H1	YoY	YoY	Q2	Q2	YoY	Qoq%	Q1	Q1	YoY
	2021	2020	H1	%	2021	2020	%	2021	2021	2020	%
Selling and distribution	2,103	2,421	(318)	-13	1,124	1,159	-3	15	979	1,263	-22
Brandy	1,121	1,606	(485)	-30	565	795	-29	2	556	811	-31
S. Whisky	982	816	167	20	559	364	54	32	423	452	-6
General and administrative	852	756	96	13	344	287	20	-32	508	469	8
Brandy	420	510	(89)	-18	198	231	-14	-11	222	278	-20
S. Whisky	432	246	185	75	146	55	163	-49	285	191	50
Total Operating Expenses	2,955	3,177	(222)	-7	1,468	1,445	2	-1	1,487	1,732	-14

Selling and distribution. Brandy segment optimized its expenditures reflective of the current situation, and had spent less year-on-year on Emperador's advertising and promotions, freight and handling, and merchandising service fees. On the other hand, Scotch Whisky segment had resumed its expenditures on strategic and promotional marketing, and freight and handling had climbed up as well, in the light of its growing sales. In both segments, travel-related expenses (transportation and travel, representation, fuel and oil) had fallen across all regions year-on-year as travel were still restricted for most part of the interim period. Overall, selling and distribution expenses went down 13% from a year ago.

General and administrative. Brandy segment's expenses decreased from travel-related expenses. Scotch Whisky segment's expenses seemed to grow this interim period because expenses from a year ago had already fallen due to lockdown and travel bans starting sometime in March last year, such as salaries and employee benefits, training, travel-related expenses. There was furlough received last year and, considering the currently very strong positive results, this was repaid in the first half of this year. Also, support contracts with IT were continuing from second half of last year only.

Interest expense increased 9% or P0.03 billion to P0.3 billion during the period mainly due to variable interest on ELS (P0.1 billion) which was offset by decline in interest expense on loans (following principal repayments during the interim period).

Amounts In Million Pesos	H1	H1	YoY	YoY	Q2	Q2	YoY	Qoq%	Q1	Q1	YoY
	2021	2020	H1	%	2021	2020	%	2021	2021	2020	%
Interest	320	293	27	9	151	141	7	10	169	152	11
Brandy	266	214	51	24	129	118	9	-6	137	96	43
S. Whisky	54	78	(24)	-31	22	22	-1	-31	32	56	-43

Other income hiked 6% or P0.03 billion to P0.5 billion during the period mainly from foreign exchange gains while interest income and share in net profit of BLC slipped during the period.

Amounts In Million Pesos	H1	H1	YoY	YoY	Q2	Q2	YoY	Qoq%	Q1	Q1	YoY
	2021	2020	H1	%	2021	2020	%	2021	2021	2020	%
Other income	513	484	29	6	294	186	58	35	218	298	-27
Brandy	259	353	(94)	-27	52	116	-55	-75	207	237	-13
S. Whisky	254	131	123	94	242	70	248	n/m	11	61	-81

Other charges had foreign exchange loss reported in first half last year, and foreign exchange gains this year which were reported under Other income.

Amounts In Million Pesos	H1	H1	YoY	YoY	Q2	Q2	YoY	Qoq%	Q1	Q1	YoY
	2021	2020	H1	%	2021	2020	%	2021	2021	2020	%
Other charges	0	151	(151)	-100	0	36	-100	n/a	0	114	-100
Brandy	0	59	(59)	-100	0	(22)	-100	n/a	0	81	-100
S. Whisky	0	92	(92)	-100	0	59	-100	n/a	0	33	-100

Tax expense surged 210% to P1.7 billion primarily due to the P662.5 million one-time deferred tax adjustment principally on intangible assets at consolidation level triggered by the increase in corporation tax rates in UK (effective April 1, 2023) (that received Royal Assent in June 2021). It is a non-cash item, does not affect UK stand-alone operating results and will never be paid in the far future unless the UK business is sold or liquidated. Normalized tax expense climbed 87% to P1.0 billion due to increase in taxable income that is attributed to the robust sales.

Amounts In Million Pesos	H1	H1	YoY	YoY	Q2	Q2	YoY	Qoq%	Q1	Q1	YoY

	2021	2020	H1	%	2021	2020	%	2021	2021	2020	%
Tax expense	1,673	539	1,134	210	1,311	250	424	262	362	289	25
Brandy	553	425	128	30	337	187	80	56	216	238	-9
S. Whisky	1,120	114	1,006	881	974	63	1448	568	146	51	184
Tax expense Normalized	1,011	539	472	87							
S. Whisky - Normalized	457	114	343								

EBITDA, which is computed as profit before interest expense, tax, depreciation and amortization, went up to P7.8 billion from P4.8 billion a year ago, showing respective margins of 31% and 22%.

### Financial Condition

Total assets amounted to P124.1 billion at June 30, 2021, a 1% increase (P1.6 billion) from P122.5 billion at December 31, 2020. The Group is strongly liquid with current assets exceeding current liabilities 2.5 times by the end of the current interim period from 2.4 times last year-end.

Cash and cash equivalents were depleted by 14% or P1.0 billion at end of interim period, mainly due to payment of dividends. Cash flows from operations were used to acquire property, repay loans, acquire treasury shares and pay dividends.

Trade and other receivables decelerated 11% or P2.0 billion, primarily due to collections from customers (-P2.7 billion), who had larger beginning balances due to purchases in the lead up to the Christmas period, while advances to suppliers (+P0.2 billion) accelerated due to increased production requirements.

Financial assets at fair value through profit or loss slipped 9% or P5 million due to marked-to market valuation of the P0.05 billion marketable securities held for trading.

Inventories expanded 11% or P3.5 billion primarily from the continuous laying of Scotch whisky liquids for ageing (under work-in-process) and advanced production to ensure continuity of dispatch.

Deferred tax assets increased 22% or P0.03 billion due to movements of timing differences.

Retirement benefit assets (obligations) made an upswing 109% or P0.4 billion as the fair value of retirement plan assets exceeds the present value of the obligation, due to changes in financial assumptions and foreign exchange adjustments.

Other non-current assets went up 10% or P0.1 billion from refundable security deposits and advances to suppliers booked during the interim period.

Current Interest-bearing loans went down 24% or P1.3 billion while non-current portion went down by 5% or P1.2 billion mainly due to repayment of bank loans less the effect of translation adjustment of foreign loans.

Trade and other payables increased 5% or P0.8 billion due to timing of purchases for production (+P1.3B) near to interim-end, offset by the decrease in accrued expenses (-P0.2B) and output vat (P-P0.2B) as the beginning accruals were paid during the interim period.

Current lease liabilities decreased 7% or P0.01 billion due to rental payments during the interim period.

Income tax payable dropped 11% or P0.2 billion as the annual obligations at beginning of the year were adjusted and paid during the period.

Provisions swelled 60% or P0.1 billion due to reclassification of a beginning contingent liability to provision for dilapidations, offset partly by a release in provision for onerous lease.

Deferred tax liabilities increased 49% or P1.1 billion from the movements of tax timing differences of the Group and substantially from the tax adjustment relating to the increase in UK corporation tax rates (effective April 1, 2023). There was a P662.5 million non-cash one-time deferred tax expense taken up at consolidation level for financial reporting purposes that pertains principally to intangible assets, that does not affect UK operating results and will never be paid in the far future unless the UK business is sold or liquidated. Although the said change in UK tax rates is not yet effective, it has to be taken up for financial reporting purposes because it received Royal Assent in June 2021.

Non-controlling interest pertains primarily to the minority interest in DBLC and Boozylife. The increase of P0.09 billion pertains to share in translation adjustment and in net profit of non-controlling shareholders recorded during the current period.

#### Financial Soundness Indicators

Please see submitted schedule attached to this report.

In Million Pesos	Jun 30	Dec 31
	2021	2020
Debt [Loans+ELS]	31,410	33,824
Equity	69,873	67,364
Total Capitalization	101,283	101,188
Total Liabilities	54,236	55,088
Debt-to-equity ratio	0.45	0.50
Liabilities-to-equity ratio	0.78	0.82
Current ratio	2.46x	2.40x
Quick ratio	1.04x	1.15x
Return on assets	4.1%	6.6%
Retuin on assets	6mos	1yr
Solvency ratio	0.25	0.34
[EBITDA/Debt]	6mos	1yr

#### Other Required Disclosures

As at June 30, 2021, except for what has been noted, there were no other known items —such as trends, demands, commitments, events or uncertainties- affecting assets, liabilities, equity, sales, revenues, net profit or cash flows that were unusual because of their nature, size, or incidents, and that will result in or that are reasonably likely to result in the liquidity increasing or decreasing in any material way, or that would have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations.

There were no other known material events subsequent to the end of the interim period that would have a material impact in the interim period.

There are no other known trends or demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the Group's liquidity increasing or decreasing in any material way.

The Group does not have nor anticipate having any cash flow or liquidity problems within the year.

The Group is not in default or breach of any note, lease or other indebtedness or financing arrangement requiring it to make payments.

There are no other known events that will trigger direct or contingent financial obligation that is currently considered material to the Group, including any default or acceleration of an obligation.

There are no other material off-balance sheet transactions, arrangements, obligations, and other relationships with unconsolidated entities or other persons created during the reporting period.

There are no other known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations.

There are also no known events that will cause material change in the relationship between costs and revenues. There are no other significant elements of income or loss that did not arise from continuing operations.

There were no other material issuances, repurchases or repayments of debt and equity securities.

The business has no seasonal aspects that had a material effect on the financial condition and results of operations of the Group.

## EMPERADOR INC. AND SUBSIDIARIES (A Subsidiary of Alliance Global Group, Inc.) INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION JUNE 30, 2021 (With Corresponding Figures as of December 31, 2020) (Amounts in Philippine Pesos)

	Notes	June 30, 2021 (UNAUDITED)	December 31, 2020 (AUDITED)
<u>A S S E T S</u>			
CURRENT ASSETS			
Cash and cash equivalents	5	P 6,523,522,022	P 7,561,169,140
Trade and other receivables - net	6	19,537,660,899	22,013,800,294
Financial assets at fair value through profit or loss	24.2	47,630,166	52,551,232
Inventories - net	7	34,464,987,881	30,959,999,370
Prepayments and other current assets	10.1	1,355,287,794	1,373,977,625
Total Current Assets		61,929,088,762	61,961,497,661
NON-CURRENT ASSETS			
Property, plant and equipment - net	8	27,137,657,706	26,435,845,480
Intangible assets - net	9	29,111,694,015	28,365,766,133
Investment in a joint venture	11	3,339,351,584	3,293,862,431
Retirement benefit asset - net	••	32,726,569	5,255,002,151
Deferred tax assets - net		177,362,529	144,894,759
Other non-current assets - net	10.2	1,419,253,919	1,288,545,176
Total Non-current Assets		61,218,046,322	59,528,913,979
NON-CURRENT ASSETS			
HELD FOR SALE	19.8	961,740,423	961,740,595
TOTAL ASSETS		P 124,108,875,507	P 122,452,152,235
LIABILITIES AND EQUITY			
LIABILITIES AND EQUITY CURRENT LIABILITIES			
	12	P 4,035,023,273	P 5,288,395,845
CURRENT LIABILITIES	12 14	P 4,035,023,273 16,071,665,297	P 5,288,395,845 15,256,516,254
CURRENT LIABILITIES Interest-bearing loans		16,071,665,297	15,256,516,254
CURRENT LIABILITIES Interest-bearing loans Trade and other payables Equity-linked debt securities	14	16,071,665,297 3,443,750,000	15,256,516,254 3,443,750,000
CURRENT LIABILITIES Interest-bearing loans Trade and other payables	14 13	16,071,665,297	15,256,516,254
CURRENT LIABILITIES Interest-bearing loans Trade and other payables Equity-linked debt securities Lease liabilities	14 13	16,071,665,297 3,443,750,000 161,519,231	15,256,516,254 3,443,750,000 173,763,731
CURRENT LIABILITIES Interest-bearing loans Trade and other payables Equity-linked debt securities Lease liabilities Income tax payable Total Current Liabilities	14 13	16,071,665,297 3,443,750,000 161,519,231 1,470,823,057	15,256,516,254 3,443,750,000 173,763,731 1,645,950,536
CURRENT LIABILITIES Interest-bearing loans Trade and other payables Equity-linked debt securities Lease liabilities Income tax payable Total Current Liabilities NON-CURRENT LIABILITIES	14 13	16,071,665,297 3,443,750,000 161,519,231 1,470,823,057 25,182,780,858	15,256,516,254 3,443,750,000 173,763,731 1,645,950,536 25,808,376,366
CURRENT LIABILITIES Interest-bearing loans Trade and other payables Equity-linked debt securities Lease liabilities Income tax payable Total Current Liabilities NON-CURRENT LIABILITIES Interest-bearing loans	14 13 8.3	16,071,665,297 3,443,750,000 161,519,231 1,470,823,057 25,182,780,858	15,256,516,254 3,443,750,000 173,763,731 1,645,950,536 25,808,376,366
CURRENT LIABILITIES Interest-bearing loans Trade and other payables Equity-linked debt securities Lease liabilities Income tax payable  Total Current Liabilities  NON-CURRENT LIABILITIES Interest-bearing loans Lease liabilities	14 13 8.3	16,071,665,297 3,443,750,000 161,519,231 1,470,823,057 25,182,780,858 23,931,944,868 1,302,045,094	15,256,516,254 3,443,750,000 173,763,731 1,645,950,536 25,808,376,366 25,091,948,760 1,289,130,534
CURRENT LIABILITIES Interest-bearing loans Trade and other payables Equity-linked debt securities Lease liabilities Income tax payable  Total Current Liabilities  NON-CURRENT LIABILITIES Interest-bearing loans Lease liabilities Provisions	14 13 8.3	16,071,665,297 3,443,750,000 161,519,231 1,470,823,057 25,182,780,858	15,256,516,254 3,443,750,000 173,763,731 1,645,950,536 25,808,376,366 25,091,948,760 1,289,130,534 222,999,552
CURRENT LIABILITIES Interest-bearing loans Trade and other payables Equity-linked debt securities Lease liabilities Income tax payable  Total Current Liabilities  NON-CURRENT LIABILITIES Interest-bearing loans Lease liabilities	14 13 8.3	16,071,665,297 3,443,750,000 161,519,231 1,470,823,057 25,182,780,858 23,931,944,868 1,302,045,094	15,256,516,254 3,443,750,000 173,763,731 1,645,950,536 25,808,376,366 25,091,948,760 1,289,130,534
CURRENT LIABILITIES Interest-bearing loans Trade and other payables Equity-linked debt securities Lease liabilities Income tax payable  Total Current Liabilities  NON-CURRENT LIABILITIES Interest-bearing loans Lease liabilities Provisions Retirement benefit obligation - net	14 13 8.3	16,071,665,297 3,443,750,000 161,519,231 1,470,823,057 25,182,780,858 23,931,944,868 1,302,045,094 357,993,663	15,256,516,254 3,443,750,000 173,763,731 1,645,950,536 25,808,376,366 25,091,948,760 1,289,130,534 222,999,552 359,528,946
CURRENT LIABILITIES Interest-bearing loans Trade and other payables Equity-linked debt securities Lease liabilities Income tax payable Total Current Liabilities  NON-CURRENT LIABILITIES Interest-bearing loans Lease liabilities Provisions Retirement benefit obligation - net Deferred tax liabilities - net	14 13 8.3	16,071,665,297 3,443,750,000 161,519,231 1,470,823,057 25,182,780,858 23,931,944,868 1,302,045,094 357,993,663 - 3,461,242,945	15,256,516,254 3,443,750,000 173,763,731 1,645,950,536 25,808,376,366 25,091,948,760 1,289,130,534 222,999,552 359,528,946 2,315,851,761
CURRENT LIABILITIES Interest-bearing loans Trade and other payables Equity-linked debt securities Lease liabilities Income tax payable  Total Current Liabilities  NON-CURRENT LIABILITIES Interest-bearing loans Lease liabilities Provisions Retirement benefit obligation - net Deferred tax liabilities - net  Total Non-current Liabilities  Total Non-current Liabilities	14 13 8.3 12 8.3	16,071,665,297 3,443,750,000 161,519,231 1,470,823,057 25,182,780,858 23,931,944,868 1,302,045,094 357,993,663 - 3,461,242,945 29,053,226,570	15,256,516,254 3,443,750,000 173,763,731 1,645,950,536 25,808,376,366 25,991,948,760 1,289,130,534 222,999,552 359,528,946 2,315,851,761 29,279,459,553
CURRENT LIABILITIES Interest-bearing loans Trade and other payables Equity-linked debt securities Lease liabilities Income tax payable  Total Current Liabilities  NON-CURRENT LIABILITIES Interest-bearing loans Lease liabilities Provisions Retirement benefit obligation - net Deferred tax liabilities - net  Total Non-current Liabilities  Total Liabilities	14 13 8.3	16,071,665,297 3,443,750,000 161,519,231 1,470,823,057 25,182,780,858 23,931,944,868 1,302,045,094 357,993,663 - 3,461,242,945 29,053,226,570 54,236,007,428	15,256,516,254 3,443,750,000 173,763,731 1,645,950,536  25,808,376,366  25,091,948,760 1,289,130,534 222,999,552 359,528,946 2,315,851,761  29,279,459,553  55,087,835,919
CURRENT LIABILITIES Interest-bearing loans Trade and other payables Equity-linked debt securities Lease liabilities Income tax payable  Total Current Liabilities  NON-CURRENT LIABILITIES Interest-bearing loans Lease liabilities Provisions Retirement benefit obligation - net Deferred tax liabilities - net  Total Non-current Liabilities  Total Non-current Liabilities	14 13 8.3 12 8.3	16,071,665,297 3,443,750,000 161,519,231 1,470,823,057 25,182,780,858 23,931,944,868 1,302,045,094 357,993,663 - 3,461,242,945 29,053,226,570	15,256,516,254 3,443,750,000 173,763,731 1,645,950,536 25,808,376,366 25,991,948,760 1,289,130,534 222,999,552 359,528,946 2,315,851,761 29,279,459,553
CURRENT LIABILITIES Interest-bearing loans Trade and other payables Equity-linked debt securities Lease liabilities Income tax payable  Total Current Liabilities  NON-CURRENT LIABILITIES Interest-bearing loans Lease liabilities Provisions Retirement benefit obligation - net Deferred tax liabilities - net  Total Non-current Liabilities  Total Non-current Liabilities  EQUITY Equity attributable to owners of the parent company	14 13 8.3 12 8.3	16,071,665,297 3,443,750,000 161,519,231 1,470,823,057 25,182,780,858 23,931,944,868 1,302,045,094 357,993,663 - 3,461,242,945 29,053,226,570 54,236,007,428	15,256,516,254 3,443,750,000 173,763,731 1,645,950,536  25,808,376,366  25,091,948,760 1,289,130,534 222,999,552 359,528,946 2,315,851,761  29,279,459,553  55,087,835,919

## EMPERADOR INC. AND SUBSIDIARIES (A Subsidiary of Alliance Global Group, Inc.) INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

FOR THE PERIODS ENDED JUNE 30, 2021 AND 2020
(Amounts in Philippine Pesos)
(UNAUDITED)

		Six Months (Ja		anuary to June)		Three Months		s (April to June)	
	Notes		2021		2020		2021		2020
REVENUES AND OTHER INCOME	15	P	25,331,116,494	P	21,539,685,081	P	13,254,831,229	P	10,882,097,148
COSTS AND EXPENSES									
Costs of goods sold	16		15,252,667,750		14,068,750,628		7,293,065,175		7,118,835,036
Selling and distribution expenses	17		2,103,227,367		2,421,278,050		1,124,291,846		1,158,560,118
General and administrative expenses	17		852,032,251		756,100,011		344,113,582		286,926,947
Interest expense	8, 12, 13		320,002,746		292,940,577		151,137,495		140,721,751
Other charges	., ., .		-		150,582,904	(	200)		36,582,206
			18,527,930,114		17,689,652,170		8,912,607,898		8,741,626,058
PROFIT BEFORE TAX			6,803,186,380		3,850,032,911		4,342,223,331		2,140,471,090
TAX EXPENSE	18								
Current tax expense			749,968,976		477,866,084		473,378,233		216,413,317
Deferred tax expense (includes P662.5 million one-time									
effect of increase in tax rate at consolidation level)			923,285,594		61,321,100		837,835,988		33,946,025
			1,673,254,570		539,187,184		1,311,214,221		250,359,342
NET PROFIT		P	5,129,931,810	P	3,310,845,727	P	3,031,009,110	Р	1,890,111,748
OTHER COMPREHENSIVE INCOME (LOSS)  Item that will be reclassified subsequently to profit or loss									
Translation gain (loss)			1,545,290,009	(	3,019,586,671)		397,629,433	(	948,006,588)
Items that will not be reclassified subsquently to profit or loss									
Net actuarial gain (loss) on retirement benefit plan Tax income (expense) on remeasurement of			184,317,000	(	260,412,400)		2,751,000	(	502,017,400)
retirement benefit plan		(	46,079,250)	(	45,176,300)	(	687,750)		728,650
			138,237,750	(	305,588,700)		2,063,250	(	501,288,750)
			1,683,527,759	(	3,325,175,371)		399,692,683	(	1,449,295,338)
TOTAL COMPREHENSIVE INCOME (LOSS)		P	6,813,459,569	( <u>P</u>	14,329,644)	P	3,430,701,793	P	440,816,410
Net profit attributable to:									
Owners of the parent company		P	5,083,688,590	P	3,326,618,456	P	2,999,838,240	P	1,869,150,238
Non-controlling interest			46,243,220	(	15,772,729)		31,170,870		20,961,510
		P	5,129,931,810	P	3,310,845,727	P	3,031,009,110	P	1,890,111,748
Total comprehensive income (loss) attributable to:									
Owners of the parent company Non-controlling interest		P	6,726,727,899 86,731,670	( P	114,516,735 ) 100,187,091	P	3,367,635,680 63,066,113	( P	32,951,997 ) 473,768,407
		P	6,813,459,569	( <u>P</u>	14,329,644)	P	3,430,701,793	P	440,816,410
Earnings Per Share for the Net Profit Attributable									
to Owners of the Parent Company -		P	0.32	Р	0.21	P	0.12	Р	0.12
Basic and Diluted	21	<u>r</u>	0.32	ľ	0.21	<u>r</u>	0.12	ľ	0.12

#### EMPERADOR INC. 17-Q June 2021

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# EMPERADOR INC. AND SUBSIDIARIES (A Subsidiary of Alliance Global Group, Inc.) INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED JUNE 30, 2021 AND 2020 (Amounts in Philippine Pesos) (UNAUDITED)

					Attri	ibutable to Owners of the P	arent Company (see Note	20)						
	Capital Stock	Additional Paid-in Capital	Treasury Shares	Conversion Options Outstanding	Share Options Outstanding	Accumulated Translation Adjustments	Revaluation Reserves	Other Reserves	Appropriated	Retained Earnings Unappropriated	Total	Total	Non-controlling Interest (see Note 20)	Total Equity
Balance at January 1, 2021 Movements during the period Acquisition of treasury shares during the period	P 16,242,391,176	P 23,106,377,832			P 138,841,593	( P 6,068,016,235)	( P 924,611,866)	P 114,994,796 25,674,708	P 800,000,000	P 36,832,913,174	P 37,632,913,174	P 66,585,804,689 25,674,708	P 778,511,627	P 67,364,316,316 25,674,708
Total comprehensive income for the period Cash dividends declared during the period Balance at June 30, 2021	P 16,242,391,176	P 23,106,377,832		P 88,498,401	P 138,841,593	1,504,801,559 - (P 4,563,214,676)	138,237,750 - ( P 786,374,116 )	P 140,669,504	P 800,000,000	5,083,688,590 (3,326,019,908 ) P 38,590,581,856	5,083,688,590 ( 3,326,019,908) P 39,390,581,856	6,726,727,899 ( 3,326,019,908 ) P 69,007,624,782	86,731,670 - P 865,243,297	6,813,459,569 ( 3,326,019,908) P 69,872,868,079
Balance at January 1, 2020 Movements during the period Acquisition of treasury shares during the period Total comprehensive loss for the period	P 16,242,391,176	P 23,058,724,847 47,652,985	( P 3,487,839,412) 1,836,250,000 ( 794,768,800)	P 136,151,386 ( 47,652,985)	P 111,883,425	( P 3,707,343,087) - - ( 3,135,546,491)	( P 73,475,415 ) - ( 305,588,700 )	P 120,364,326 42,717,155	P 800,000,000	P 30,616,668,304 - - - - 3,326,618,456	P 31,416,668,304 - - - 3,326,618,456	P 63,817,525,550 1,878,967,155 ( 794,768,800) ( 114,516,735)	P 899,231,970 ( 67,500 )	P 64,716,757,520 1,878,899,655 ( 794,768,800) ( 14,329,644)
Balance at June 30, 2020	P 16,242,391,176	P 23,106,377,832	( P 2,446,358,212)	P 88,498,401	P 111,883,425	( P 6,842,889,578 )	( P 379,064,115)	P 163,081,481	P 800,000,000	P 33,943,286,760	P 34,743,286,760	P 64,787,207,170	P 999,351,561	P 65,786,558,731

See Selected Explanatory Notes to Interim Consolidated Financial Statements.

#### EMPERADOR INC. AND SUBSIDIARIES

#### (A Subsidiary of Alliance Global Group, Inc.)

### INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED JUNE 30, 2021 AND 2020

(Amounts in Philippine Pesos) (UNAUDITED)

	Notes		2021		2020
CASH FLOWS FROM OPERATING ACTIVITIES					
Profit before tax		P	6,803,186,380	P	3,850,032,911
Adjustments for:					
Depreciation and amortization	8, 16, 17		700,603,567		683,144,367
Interest expense	8, 12, 13		320,002,746		292,940,577
Interest income	5	(	50,644,839)	(	78,679,550)
Share in net profit of joint venture	11, 15	Ì	45,489,665)	Ì	67,112,500)
Provisions		ì	36,716,000)	Ì	32,364,000)
Amortization of trademarks	9	`	807,696	`	807,696
Operating profit before working capital changes			7,691,749,885		4,648,769,501
Decrease in trade and other receivables			2,588,093,803		3,211,987,727
Decrease (increase) in financial instruments			, , ,		, , ,
at fair value through profit or loss			11,114,131	(	541,355,245)
Increase in inventories		(	2,904,049,643)	(	1,852,429,218)
Decrease in prepayments and other current assets		`	41,204,876	`	59,582,790
Increase in other non-current assets		(	119,902,588)	(	114,948,640)
Increase (decrease) in trade and other payables		`	1,132,829,973	ì	1,733,440,504)
Decrease in retirement benefit obligation		(	211,938,616)	(	50,266,775)
Cash generated from operations		\	8,229,101,821	`	3,627,899,636
Cash paid for income taxes		(	937,788,767)	(	1,220,285,385)
Cash part for medice taxes		'	)31,100,101	(	1,220,200,500
Net Cash From Operating Activities			7,291,313,054		2,407,614,251
CASH FLOWS FROM INVESTING ACTIVITIES					
Acquisitions of property, plant and equipment	8	(	1,136,376,511)	(	493,177,254)
Interest received	5		49,771,781		62,779,088
Net proceeds from sale of property, plant and equipment	8		42,547,127		16,030,159
Net Cash Used in Investing Activities		(	1,044,057,603)	(	414,368,007)
CASH FLOWS FROM FINANCING ACTIVITIES					
Repayments of interest-bearing loans	12	(	3,404,363,623)	(	1,907,430,114)
Dividends paid	20	(	3,323,903,708)	(	779,231,315)
Acquisition of treasury shares	20	(	1,002,129,721)	(	794,768,800)
Proceeds from interest-bearing loans	12		790,600,000		270,685,583
Interest paid	8, 12, 13	(	345,775,577)	(	370,562,743)
Repayments of lease liabilities	8.3		670,060		-
Net Cash Used in Financing Activities		(	7,284,902,569)	(	3,581,307,389)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(	1,037,647,118)	(	1,588,061,145)
CASH AND CASH EQUIVALENTS AT JANUARY 1			7,561,169,140		7,740,605,656
CASH AND CASH EQUIVALENTS AT JUNE 30		<u>P</u>	6,523,522,022	<u>P</u>	6,152,544,511

#### Supplemental Information on Non-cash Financing Activity:

The conversion of Tranche 1 of ELS into EMP shares from treasury in February 2020 was credited from Treasury Shares.

# EMPERADOR INC. AND SUBSIDIARIES SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS JUNE 30, 2021

	06/30/2021	12/31/2020
Current ratio	2.46	2.40
Quick ratio	1.04	1.15
Liabilities-to-equity ratio	0.78	0.82
Asset -to-equity ratio	1.78	1.82
Debt-to-equity ratio	0.45	0.50
	H1 2021	H1 2020
Net profit margin	20%	15%
Return on assets	4%	3%
Return on equity/investment	7%	5%
Solvency Ratio	25%	15%
Interest rate coverage ratio	22.53	14.14

LIQUIDITY RATIOS measure the business' ability to pay short-term debt.

Current ratio - computed as current assets divided by current liabilities

Solvency ratio - computed as EBITDA divided by total debt

Quick ratio - computed a cash, marketable securities, accounts receivable divided by current liabilities. Liabilities-to-equity ratio - computed as total liabilities divided by stockholders'equity.

ASSET-TO-EQUITY RATIOS measure financial leverage and long-term solvency. It shows how much of the assets are owned by the company. It is computed as total assets divided by stockholders'equity.

INTEREST RATE COVERAGE RATIOS measure the business' ability to meet its interest payments. It is computed as profit before income tax and interest expense ("EBIT") divided by interest.

PROFITABILITY RATIOS measure the business' ability to generate earnings.

Net profit margin - computed as net profit divided by revenues

Return on assets - net profit divided by average assets

Return on equity investment - net profit divided by total stockholders' equity

# EMPERADOR INC. AND SUBSIDIARIES AGING SCHEDULE OF TRADE AND OTHER RECEIVABLES JUNE 30, 2021

(Amounts in Thousand Philippine Pesos)

#### Trade Receivables

Balance	19,537,660
Other receivables	7,519,802
Total	12,017,858
Over 60 days	520,308
31 to 60 days	156,273
1 to 30 days	1,085,426
Current	10,255,851

#### **EMPERADOR INC. AND SUBSIDIARIES**

(A Subsidiary of Alliance Global Group, Inc.)
SELECTED EXPLANATORY NOTES TO INTERIM
CONSOLIDATED FINANCIAL STATEMENTS
FOR THE SIX MONTHS ENDED JUNE 30, 2021 AND 2020

(With Comparative Audited Figures for December 31, 2020)
(Amounts in Philippine Pesos)
(UNAUDITED)

#### 1. CORPORATE INFORMATION

Emperador Inc. ("EMP" or "the Parent Company") was incorporated in the Philippines and registered with the Securities and Exchange Commission ("SEC") on November 26, 2001. It presently operates as a holding company of a global conglomerate in the distilled spirits and other alcoholic beverages business.

EMP is a subsidiary of Alliance Global Group, Inc. ("AGI" or "the Ultimate Parent Company"), a publicly-listed domestic holding company with diversified investments in real estate property development, food and beverage, quick-service restaurants, and tourism-entertainment and gaming businesses.

The registered principal office of EMP is located at 7th Floor, 1880 Eastwood Avenue, Eastwood City CyberPark, 188 E. Rodriguez, Jr. Avenue, Bagumbayan, Quezon City, where the registered office of AGI is also presently located.

The common shares of EMP and AGI were first listed for trading in the Philippine Stock Exchange (PSE) on December 19, 2011 and April 19, 1999, respectively.

#### 1.1 Subsidiaries

EMP holds beneficial equity ownership in entities operating in an integrated business of manufacturing, bottling and distributing distilled spirits and other alcoholic beverages from the Philippines and Europe (collectively referred to herein as "the Group"), as follows:

Percentage of					
Effectiv	ve Ownership				
June 30,	December 31,				
2021	2020				
100%	100%				
100%	100%				
100%	100%				
100%	100%				
100%	100%				
100%	100%				
100%	100%				
62%	62%				
100%	100%				
100%	100%				
	Effective June 30, 2021  100% 100% 100% 100% 100% 100% 100				

	Percentage of					
	Effectiv	ve Ownership				
	June 30,	December 31,				
Names of Subsidiaries	2021	2020				
EIL and offshore subsidiaries and joint venture:						
Emperador International Ltd. ("EIL")	100%	100%				
Emperador Holdings (GB) Limited	100%	100%				
Emperador UK Limited	100%	100%				
Whyte and Mackay Group Limited	100%	100%				
Whyte and Mackay Global Limited ("WMG")	100%	100%				
Whyte and Mackay Limited ("WML")	100%	100%				
Whyte and Mackay Warehousing Limited	100%	100%				
Emperador Asia Pte. Ltd.	100%	100%				
Grupo Emperador Spain, S.A.	100%	100%				
Bodega San Bruno, S.L.	100%	100%				
Bodegas Fundador, S.L.U. ("BFS")	100%	100%				
Grupo Emperador Gestion S.L	100%	100%				
Stillman Spirits, S.L.	100%	100%				
Domecq Bodega Las Copas, S.L. ("DBLC")	50%	50%				
Bodegas Las Copas, S.L.("BLC")	50%	50%				
Emperador Europe Sarl	100%	100%				

Please refer to Note 1.1 to the audited consolidated financial statements as of and for the year ended December 31, 2020 for information on these entities.

#### 1.2 Approval of the Interim Consolidated Financial Statements

The interim consolidated financial statements (unaudited) of the Group as of and for the six months ended June 30, 2021 (including the comparative financial information as of December 31, 2020 and for the six months ended June 30, 2020) were authorized for issue by the Parent Company's Board of Directors ("BOD") through the Audit Committee on August 6, 2021.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies used in the preparation of these interim consolidated financial statements are consistent with those applied in the audited consolidated financial statements as of and for the year ended December 31, 2020 except for the application of amendments to standards that became effective on January 1, 2021 (see Note 2.2).

#### 2.1 Basis of Preparation of Interim Consolidated Financial Statements

These interim consolidated financial statements for the six months ended June 30, 2021 and 2020 have been prepared in accordance with Philippine Accounting Standard (PAS) 34, *Interim Financial Reporting*. They do not include all of the information required in annual financial statements, and should be read in conjunction with the Group's audited consolidated financial statements as of and for the year ended December 31, 2020.

The interim consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS are adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board and approved by the Philippine Board of Accountancy.

The significant accounting policies and methods of computations used in the preparation of these interim consolidated financial statements are consistent with those applied in the most recent annual consolidated financial statements as of and for the year ended December 31, 2020, except for the application of adopted standards that became effective on January 1, 2021, as discussed in Note 2.2.

These interim consolidated financial statements are presented in Philippine pesos, the Group's functional and presentation currency, and all values represent absolute amounts except when otherwise indicated.

### 2.2 Adoption of New and Amended Standards

(a) Effective in 2021 that are Relevant to the Group

The Group adopted PFRS 16 (Amendments), *Leases – COVID-19-Related Rent Concessions*, effective for annual periods subsequent to 2020, which are adopted by the Financial Reporting Standards Council, in accordance with their transitional provisions. The amendments permit lessees, as a practical expedient, not to assess whether particular rent concessions occurring as a direct consequence of the COVID-19 pandemic are lease modifications and instead to account for those rent concessions as if they are not lease modifications. The application of these amendments has no significant impact on the Group's interim consolidated financial statements.

(b) Effective Subsequent to 2021 but not Adopted Early

The following amendments to PFRS are applicable to the Group [please refer to Note 2.2(b) to the audited consolidated financial statements as of and for the year ended December 31, 2020 for discussion on these amendments]. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, these are not expected to have significant impact on the Group's consolidated financial statements:

- (i) PFRS 3 (Amendments), Business Combination Reference to the Conceptual Framework (effective from January 1, 2022).
- (ii) PAS 16 (Amendments), *Property, Plant and Equipment Proceeds Before Intended Use* (effective from January 1, 2022).
- (iii) PAS 37 (Amendments), Provisions, Contingent Liabilities and Contingent Assets Onerous Contracts Cost of Fulfilling a Contract (effective from January 1, 2022).
- (iv) Annual Improvements to PFRS 2018-2020 Cycle (effective from January 1, 2022).
  - PFRS 9 (Amendments), Financial Instruments Fees in the '10 per cent' Test for Derecognition of Liabilities
  - Illustrative Examples Accompanying PFRS 16, Leases Lease Incentives
- (v) PAS 1 (Amendments), Presentation of Financial Statements Classification of Liabilities as Current or Non-current (effective from January 1, 2023).
- (vi) PFRS 10 (Amendments), Consolidated Financial Statements, and PAS 28 (Amendments), Investments in Associates and Joint Ventures Sale or Contribution of Assets Between an Investor and its Associates or Joint Venture (effective date deferred indefinitely).

#### 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

In preparing the interim consolidated financial statements, management undertakes a number of judgments, estimates and assumptions about recognition and measurement of assets, liabilities, income and expenses. The actual results may differ from the judgments, estimates and assumptions made by management, and will seldom equal the estimated results. The judgments, estimates and assumptions applied in the interim consolidated financial statements, including the key sources of estimation uncertainty, were the same as those applied in the Group's most recent annual consolidated financial statements as of and for the year ended December 31, 2020.

The Group performed its annual impairment test of goodwill and trademarks with indefinite useful lives at year-end and when circumstances indicate the carrying value may be impaired. The Group's impairment test for goodwill arising from business combination and other intangible assets is based on value-in-use calculations. The Group monitors goodwill and trademarks with indefinite useful lives on the cash generating units to which these assets were allocated and considers the relationship between the market capitalization of the subsidiaries and its net book value, among other factors, when reviewing for indicators of impairment. The Group's management assessed that for the six months ended June 30, 2021 and as at December 31, 2020, goodwill arising from business combination and other intangible assets with indefinite useful lives are not impaired.

There had been no changes during the first half of 2021 in the commitments and contingencies disclosed in the Group's most recent annual consolidated financial statements as of and for the year ended December 31, 2020. These commitments and contingencies pertain to the purchase and sale commitment for the sale of its land and buildings with a related party (see Note 19.8) and purchase commitment of land for future construction of warehouses (see Note 19.7). Except also for the provisions for onerous lease and dilapidations recognized, there are no other commitments and contingent liabilities that arise in the normal course of the Group's operations which are not reflected in the interim consolidated financial statements. Management is of the opinion that losses, if any, from these commitments and contingencies will not have material effects on the Group's interim consolidated financial statements.

#### 4. SEGMENT INFORMATION

#### 4.1 Business Segments

The Group is organized into two business segments, the Brandy and Scotch Whisky, which represent the two major distilled spirits categories where the Group operates. Scotch Whisky pertains to the United Kingdom ("UK") operations and the rest fall under Brandy. This is also the basis of the Group's executive committee for its strategic decision-making activities, including the financial performance evaluation of the operating segments or resource allocation decisions.

The Group disaggregates revenues recognized from contracts with customers into these two segments that depict how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors. The same disaggregation is used in earnings releases, annual reports and investor presentations.

#### 4.2 Segment Assets and Liabilities

Segment assets and liabilities represent the assets and liabilities reported in the interim consolidated statements of financial position of the companies included in each segment.

#### 4.3 Intersegment Transactions

Intersegment transactions, such as intercompany sales and purchases, and receivables and payables, are eliminated in consolidation.

### 4.4 Analysis of Segment Information

Segment information for the six months ended June 30, 2021 and 2020 and as of December 31, 2020 (in millions) are presented below.

	BRAN	NDY	SCOTCH	WHISKY	SEGMENT TOTALS			
_	June	30,	June	30,	June	30,		
	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>		
REVENUES AND OTHER IN	ICOME							
External Customers	P 16,341	P 14,901	P 8,990	P 6,639	P 25,331	P 21,540		
Intersegment sales*	302	165	21	28	323	<u>193</u>		
	<u>16,643</u>	15,066	<u>9,011</u>	<u>6,667</u>	25,654	21,733		
COSTS AND EXPENSES								
Cost of goods sold	10,357	9,930	4,896	4,139	15,253	14,069		
Intersegment costs of goods sold*	21	28	302	<u> 165</u>	323	193		
	10,378	9,958	5,198	4,304	15,576	14,262		
Selling and distribution	1,121	1,606	982	816	2,103	2,422		
General and administrative	420	510	432	246	852	756		
Interest Expense	266	214	54	78	320	293		
Other charges	<del>_</del>	59		92	<del>_</del>	151		
	12,185	12,347	6,666	5,536	18,851	17,883		
SEGMENT PROFIT BEFORE TAX	4,458	2,719	2,345	1,131	6,803	3,850		
TAX EXPENSE	<u>553</u>	425	<u>1,120</u>	114	<u>1,673</u>	539		
SEGMENT NET PROFIT	<u>P 3,905</u>	<u>P 2,294</u>	P 1,225	<u>P 1,017</u>	<u>P 5,130</u>	<u>P 3,311</u>		
Depreciation and amortization	537	532	164	152	701	684		
Interest expense	266	214	54	78	320	293		
Share in net profit of joint venture	45	67	-	-	45	67		
	<u>June</u> 30,2021	Dec 31, 2020	<u>June 30,</u> <u>2021</u>	Dec 31, 2020	<u>June 30,</u> <u>2021</u>	Dec 31, 2020		
TOTAL ASSETS	P 135,539	P 134,298	P 50,405	P 50,500	P 185,944	P 184,798		
TOTAL LIABILITIES	54,864	27,080	12,440	41,148	67,304	68,228		

<sup>\*</sup>Intersegment sales and cost of goods sold are eliminated in consolidation. Numbers may not add up due to rounding. See recon in Note 4.5 below.

Sales to any of the Group's major customers did not exceed 10% of the Group's revenues in all of the years presented.

#### 4.5 Reconciliations

The reconciliation of total segment balances presented for the Group's operating segments to the Group's consolidated balances as presented in the interim consolidated financial statements are as follows (in millions).

	Segment <u>Totals</u>		Intercompany Accounts		Consolidated Balances	
<u>June 30, 2021</u>						
Revenues	P	25,654	P	(323)	P	25,331
Costs and expenses		18,851		(323)		18,528
Total assets		185,944		(61,835)		124,109
Total liabilities		67,304		(13,068)		54,236
Other segment information:						
Depreciation and amortization		701		-		701
Interest expense		320		-		320
Share in net profit of joint venture		45		-		45
June 30, 2020						
Revenues		21,733		(193)		21,540
Costs and expenses		17,883		(193)		17,690
Other segment information:				` ,		
Depreciation and amortization		684		-		684
Interest expense		293		-		293
Share in net profit of joint venture		67		-		67
<u>December 31, 2020</u>						
Total assets		184,798		(62,346)		122,452
Total liabilities		68,228		(13,140)		55,088

#### 5. CASH AND CASH EQUIVALENTS

This account includes the following components:

	·	June 30, 2021 (Unaudited)		December 31, 2020 (Audited)	
Cash on hand and in banks Short-term placements	P	3,603,988,429 2,919,533,593	P	4,319,014,811 3,242,154,329	
	<u>P</u>	6,523,522,022	<u>P</u>	7,561,169,140	

Cash in banks generally earn interest at rates based on daily bank deposit rates. Short-term placements have an average maturity of 30 to 60 days and earn effective annual interest rates ranging from 0.4% to 0.6% in the first half of 2021 and from 1.6% to 3.8% in the first half of 2020. Interest earned amounted to P50.6 million and P78.7 million in the first half of 2021 and 2020, respectively, and is presented as part of Other income under the Revenues and Other Income account in the interim consolidated statements of comprehensive income (see Note 15).

#### 6. TRADE AND OTHER RECEIVABLES

Details of this account are as follows:

	Notes		June 30, 2021 (Unaudited)	D	(Audited)
Trade receivables	19.3	P	12,213,018,384	P	14,890,213,702
Advances to suppliers			5,194,168,849		5,036,539,368
Advances to related parties	19.5		2,190,155,620		2,178,819,411
Advances to officers					
and employees	19.4		72,938,911		44,299,252
Accrued interest receivable			26,832		587,867
Other receivables			62,512,146		52,781,978
			19,732,820,742		22,203,241,578
Allowance for impairment		(	<u>195,159,843</u> )	(	189,441,284)
		P	19,537,660,899	P	22,013,800,294

Advances to suppliers pertain to down payments made primarily for the purchase of goods from suppliers.

All of the Group's trade and other receivables have been assessed for impairment using the expected credit loss ("ECL") model adopted by the Group and adequate amounts of allowance for impairment have been recognized in 2021 and 2020 for those receivables found to be impaired (see Note 22.2). A reconciliation of the allowance for impairment is shown below.

Balance at beginning of period Translation adjustment	•	ne 30, 2021 Unaudited)	December 31, 2020 (Audited)		
	P	189,441,284 5,397,606	P (	88,686,826 757,590)	
Impairment losses Recoveries	(	666,296 345,343)	()	109,087,408 7,575,360)	
Balance at end of period	<u>P</u>	195,159,843	P	189,441,284	

Recoveries pertain to collection of certain receivables previously provided with allowance. There were no write-offs of receivables in 2021 and 2020.

The carrying amounts of these financial assets are a reasonable approximation of their fair values due to their short-term duration.

#### 7. INVENTORIES

Inventories, except for certain finished goods and raw materials, are all stated at cost, which is lower than their net realizable values. The details of inventories are shown below.

	Notes	June 30, 2021 (Unaudited)		December 31, 2020 (Audited)		
At cost:						
Finished goods	16, 19	P	4,575,196,813	P	4,351,980,903	
Work-in-process	16, 19		23,013,568,440		21,071,773,814	
Raw materials	16, 19		4,775,735,468		3,953,242,460	
Packaging materials	16, 19		381,728,429		333,083,936	
Machinery spare parts, consumables and						
factory supplies			285,668,328		287,281,059	
Balance carried forward		<u>P</u>	33,031,897,478	P	29,997,362,172	

	Notes	June 30, 2021 (Unaudited)		Dece	mber 31, 2020 (Audited)
Balance brought forward		<u>P</u>	33,031,897,478	<u>P</u>	29,997,362,172
At net realizable value: Finished goods					
Cost	16, 19		1,246,469,541		807,474,886
Allowance for				,	
impairment  Pagkaging materials		(	158,631,612)	(	155,596,608)
Packaging materials Cost Allowance for	16, 19		444,316,195		413,938,824
impairment		(	99,063,721) 1,433,090,403	(	103,179,904) 962,637,198
		P	34,464,987,881	<u>P</u>	30,959,999,370

WML has a substantial inventory of aged stocks which mature over periods of up to 60 years. The maturing whisky stock inventory amounting to P18.9 billion and P17.0 billion as of June 30, 2021 and December 31, 2020, respectively, is presented as p art of work-in-process inventories, and is stored in various locations across Scotland.

An analysis of the cost of inventories included in costs of goods sold for the six months ended June 30, 2021 and 2020 is presented in Note 16.

#### 8. PROPERTY, PLANT AND EQUIPMENT

The carrying amount of this account is composed of the following:

	<u>Notes</u>		June 30, 2021 (Unaudited)	D	ecember 31, 2020 (Audited)
Property, plant and equipment Right-of-use assets	8.1 8.2	P	26,185,011,049 952,646,657	P	25,465,059,928 970,785,552
		P	27,137,657,706	<u>P</u>	26,435,845,480

#### 8.1 Carrying Values of Property, Plant and Equipment

The gross carrying amounts and accumulated depreciation and amortization of property, plant and equipment at the beginning and end of the reporting periods are shown below.

Cost Accumulated depreciation and amortization		June 30, 2021 (Unaudited)	December 31, 2020 (Audited)		
	P (	39,984,103,956 13,799,092,907)	P (	38,261,538,031 12,796,478,103)	
Net carrying amount	P	26,185,011,049	P	25,465,059,928	

A reconciliation of the carrying amounts of property, plant and equipment at the beginning and end of the reporting periods is as follows.

	June 30, 2021 (Unaudited)		December 31, 2020 (Audited)	
Balance at beginning of the period, net of accumulated depreciation and and amortization Additions during the period	P	25,465,059,928 1,136,376,511	P	27,383,160,263 1,013,759,803
Translation adjustment		449,542,353	(	195,210,055)
Disposal during the period	(	42,547,127)	(	107,344,016)
Reclassifications during the period Depreciation and amortization	(	7,758,474)	(	961,740,595)
charges for the period	(	815,662,142)	(	1,667,565,472)
Balance at the end of the period, net of accumulated depreciation and				
and amortization	<u>P</u>	26,185,011,049	<u>P</u>	25,465,059,928

The amount of depreciation and amortization is allocated as follows:

			For the Six I	Months	Ended
	<u>Notes</u>		une 30, 2021 Unaudited)		June 30, 2020 (Unaudited)
Costs of goods sold	16	P	576,451,570	P	522,035,647
Selling and distribution expenses	17		35,315,646		36,398,115
General and administrative expenses	17		40,534,522		83,412,270
1			652,301,738		641,846,032
Capitalized to inventories			163,360,404		137,790,522
		<u>P</u>	815,662,142	<u>P</u>	779,636,554

The capitalized amounts form part of the work-in-process inventory and represent depreciation expense on barrels and warehouse buildings wherein the maturing bulk stocks of whisky are held, which can reach periods of up to 60 years.

#### 8.2 Right-of-use Assets

The Group has leases for certain manufacturing plant, warehouses, building space, commercial building, and vehicles, fittings and equipment. With the exception of short-term leases and leases of low-value underlying assets, each lease is reflected on the interim consolidated statement of financial position as Right-of-use assets under the Property, Plant and Equipment account and Lease Liabilities account.

Each lease generally imposes a restriction that, unless there is a contractual right for the Group to sublet the asset to another party, the right-of-use asset can only be used by the Group. Leases are either non-cancellable or may only be cancelled by incurring a substantive termination fee. Some leases contain an option to extend the lease for a further term. The Group is prohibited from selling or pledging the underlying leased assets as security. For certain leases, the Group must keep those properties in a good state of repair and return the properties in their original condition at the end of the lease. Further, the Group must ensure the leased assets and incur maintenance fees on such items in accordance with the lease contracts.

The carrying amounts and the movements of the Group's right-of-use assets are shown below.

Cost Accumulated depreciation and amortization		une 30, 2021 (Unaudited)	December 31, 2020 (Audited)		
	P (	1,597,731,156 645,084,499)	P (	1,560,448,676 589,663,124)	
Net carrying amount	<u>P</u>	952,646,657	P	970,785,552	

A reconciliation of the carrying amounts at the beginning and end of the reporting periods is shown below.

	June 30, 2021 (Unaudited)		December 31, 2020 (Audited)	
Balance at beginning of the period, net of accumulated amortization Amortization during the period Translation adjustment Lease modification Additions during the period	P (	970,785,552 48,301,829) 30,162,934	P ( ( (	1,603,476,999 227,434,703) 63,171,043) 383,647,981) 41,562,280
Balance at the end of the period, net of accumulated amortization	<u>P</u>	952,646,657	<u>P</u>	970,785,552

The amount of amortization in 2021 and 2020 is allocated as follows:

			For the Six I	Months !	Ended
Note		•	ne 30, 2021 Jnaudited)		une 30, 2020 (Unaudited)
Costs of goods sold General and administrative expenses	16 17	P	6,247,527 42,054,302	P	39,803,371 1,494,964
		P	48,301,829	P	41,298,335

#### 8.3 Lease Liabilities

Lease liabilities are presented in the interim consolidated statements of financial position as follows:

Current Non-current		June 30, 2021 (Unaudited)		December 31, 2020 (Audited)	
	<u>P</u>	161,519,231 1,302,045,094	P	173,763,731 1,289,130,534	
Net carrying amount	<u>P</u>	1,463,564,325	<u>P</u>	1,462,894,265	

The use of extension and termination options gives the Group added flexibility in the event it has identified more suitable premises in terms of cost and/or location or determined that it is advantageous to remain in a location beyond the original lease term. An option is only exercised when consistent with the Group's regional markets strategy and the economic benefit of exercising the option exceeds the expected overall cost.

The lease liabilities are secured by the related underlying assets and by a property mortgage. The undiscounted maturity analysis of lease liabilities is as follows:

	June 30, 2021 (Unaudited)		December 31, 2020 (Audited)	
Lease liabilities Translation adjustment Finance charges	P (	1,462,894,265 37,013,240 36,343,180)	P ( (	2,021,932,115 64,461,783) 494,576,067)
Net present values	P	1,463,564,325	P	1,462,894,265

#### 9. INTANGIBLE ASSETS

This account is composed of the following:

Indefinite useful lives		June 30, 2021 (Unaudited)	De	(Audited)
Trademarks – net	P	19,856,206,116	P	19,372,584,563
Goodwill		9,252,526,348		8,989,412,323
		29,108,732,464		28,361,996,886
Definite useful lives				
Trademarks – net		2,961,551		3,769,247
	<u>P</u>	29,111,694,015	<u>P</u>	28,365,766,133

Goodwill represents the excess of the cost of acquisition of the Group over the fair value of the net assets acquired at the date of acquisition and relates mainly to strengthen the Group's position in the global drinks market, the synergies and economies of scale expected from combining the operations of the Group, WMG and BFS, and the value attributable to their respective workforce. This is from the acquisition of WMG in 2014 and BFS in 2016.

Certain trademarks were determined to have a finite useful life. The net carrying amounts of these trademarks are as follows:

	<u>Note</u>	June 30, 2021 (Unaudited)		December 31, 2020 (Audited)	
Balance at beginning of the period Amortization during the period	17	P (	3,769,247 807,696)	P (	5,384,638 1,615,391)
Balance at end of the period		<u>P</u>	<u> 2,961,551</u>	<u>P</u>	3,769,247

Management believes that both the goodwill and trademarks are not impaired as of June 30, 2021 and December 31, 2020 as the Group's products that carry such brands and trademarks are performing very well in the market; hence, no impairment is necessary to be recognized in the periods presented.

#### 10. OTHER ASSETS

#### 10.1 Prepayments and Other Current Assets

This account is composed of the following:

	v	une 30, 2021 Unaudited)	Dec	ember 31, 2020 (Audited)
Prepaid taxes Prepaid expenses Deferred input value-added tax ("VAT") Refundable security deposits Other current assets	P	759,481,856 482,706,280 44,872,362 2,796,590 65,430,706	Р	720,789,800 533,526,212 41,339,798 22,854,313 55,467,502
	P	1,355,287,794	P	1,373,977,625

Prepaid taxes pertain to payments made by the Group for the withholding taxes and other government-related obligations. It also includes advance payment of excise tax for both the local production and importation of alcoholic beverage products.

Prepaid expenses include prepayments of advertising, rentals and general prepayments.

#### 10.2 Other Non-current Assets

This account is composed of the following:

	Notes		une 30, 2021 (Unaudited)	Dec	cember 31, 2020 (Audited)
Advances to suppliers	19.7	P	708,159,995	P	625,294,487
Property mortgage receivable			640,622,711		613,935,936
Refundable security deposits	19.2		32,257,083		11,026,843
Deferred input VAT			24,270,437		24,697,117
Others			13,943,693		13,590,793
		P	1,419,253,919	P	1,288,545,176

In 2016, the Group purchased from one of its property lessors an outstanding mortgage debt on one of the Group's leased properties. The purchased mortgage asset entitles the Group to full security over the leased property and to monthly interest payments from the property lessor. However, the Group remains as lessee over the property; hence, it is still required to make monthly lease payments to the property lessor until 2036.

Management assessed that the impact of discounting the value of the refundable security deposits is not significant, hence, was no longer recognized in the Group's interim consolidated financial statements.

#### 11. INVESTMENT IN A JOINT VENTURE

The carrying amount of the investment in BLC, a joint venture with Gonzales Byass S.A., accounted for under the equity method in these interim consolidated financial statements, are as follows:

	•	une 30, 2021 ( <u>Unaudited)</u>	Dec	cember 31, 2020 (Audited)
Acquisition costs	<u>P</u>	2,845,367,065	<u>P</u>	2,845,367,065
Accumulated share in net profit:				
Balance at beginning of the period		448,495,366		178,200,678
Share in net profit for the period		45,489,665		185,108,059
Translation adjustment	(	512)		85,186,629
Balance at end of the period		493,984,519		448,495,366
	<u>P</u>	3,339,351,584	<u>P</u>	3,293,862,431

The share in net profit is recorded under the Revenues and Other Income section in the interim consolidated statements of comprehensive income (see Note 15).

#### 12. INTEREST-BEARING LOANS

The composition of the Group's outstanding bank loans is as follows.

	June 30, 2021 (Unaudited)	December 31, 2020 (Audited)
Current: Foreign Local	P 3,550,023,27 485,000,00 4,035,023,27	821,666,667
Non-current: Foreign	23,931,944,86	25,091,948,760
	P 27,966,968,14	<u>P 30,380,344,605</u>

Interest expense on the above loans for the period ended June 30, 2021 and 2020 amounted to P179.9 million and P262.3 million, respectively, and is presented as part of Interest Expense account under the Costs and Expenses section of the interim consolidated statements of comprehensive income.

#### 13. EQUITY-LINKED DEBT SECURITIES

The outstanding balance of the equity-linked debt securities instrument ("ELS") represents Tranche 2 Conversion which may be converted by the Arran Investment Private Limited ("Arran"), the Holder, for 475,000,000 common shares up to Extended Redemption Date which is on December 4, 2021. The ELS earns variable interest at the same rate as dividend paid to common shareholders.

Variable interest during the six months ended June 30, 2021 amounting to P99.8 million is presented as part of Interest Expense account under the Costs and Expenses section of the interim consolidated statement of comprehensive income. There was no variable interest incurred during the six months ended June 30, 2020. There was no unpaid interest on the ELS as of June 30, 2021 and December 31, 2020.

There were no related collaterals on the ELS.

### 14. TRADE AND OTHER PAYABLES

The breakdown of this account is as follows:

	Notes		June 30, 2021 (Unaudited)	Dece	ember 31, 2020 (Audited)
Trade payables	19.1, 19.2	P	9,734,979,331	P	8,440,837,078
Accrued expenses			5,926,251,089		6,076,818,039
Withholding tax payable			8,360,574		10,726,485
Advances from related parties	19.5		4,059,032		3,070,715
Output VAT payable			292,757,644		485,066,543
Others			105,257,627		239,997,394
		P	16,071,665,297	P	15,256,516,254

### 15. REVENUES AND OTHER INCOME

The details of revenues and other income are shown below.

		For the Six Months Ended			
	<u>Notes</u>		June 30, 2021 (Unaudited)		June 30, 2020 (Unaudited)
Sales	19.3	P	24,818,524,012	P	21,055,851,556
Others:					
Unrealized foreign					
currency gains – net			268,293,614		102,549,178
Share in net profit of joint venture	11		45,489,665		67,112,500
Other income – net	5, 6		198,809,203		314,171,847
			512,592,482		483,833,525
		<u>P</u>	25,331,116,494	<u>P</u>	21,539,685,081

### 16. COSTS OF GOODS SOLD

The details of costs of goods sold are shown below:

		For the Six Months Ended			
		June 30, 2021	June 30, 2020		
	<u>Notes</u>	(Unaudited)	(Unaudited)		
Finished goods, beginning	7	P 5,159,455,78	89 P 5,800,242,939		
Finished goods purchased	19	1,461,921,1	<b>34</b> 1,493,144,645		
Cost of goods manufactured					
Raw and packaging					
materials, beginning	7	4,700,265,2	<b>19</b> 3,909,543,916		
Net purchases	19.1	14,834,301,79	<b>94</b> 11,600,888,470		
Raw and packaging					
materials, end	7	(5,601,780,09	<b>92)</b> ( 5,571,503,681)		
Raw materials used					
(Balance carried forward)		P 13,932,786,9	<b>21</b> P 9,938,928,705		

			For the Six Months Ended			
			June 30, 2021 (Unaudited)		June 30, 2020 (Unaudited)	
	<u>Notes</u>					
Raw materials used		ъ.	42.022.024	ъ	0.020.020.705	
(Balance brought forward)	_	P	13,932,786,921	Р	9,938,928,705	
Work-in-process, beginning	7		21,071,773,814		20,746,632,386	
Direct labor			709,884,512		583,325,164	
Manufacturing overhead:						
Depreciation and amortization	8		582,699,097		561,839,018	
Outside services	19.6		176,567,629		117,035,638	
Fuel and lubricants			155,049,812		134,417,060	
Repairs and maintenance			147,683,316		104,530,332	
Communication, light, and water			117,311,809		121,206,714	
Commission			115,895,517		79,788,969	
Rentals	19.2		99,882,791		101,288,358	
Taxes and licenses			74,354,756		108,257,269	
Labor			73,598,261		53,780,883	
Consumables and supplies			55,634,288		28,951,102	
Insurance			30,710,477		19,500,002	
Waste disposal			26,456,904		21,083,608	
Transportation			18,042,061		8,479,280	
Meals			12,741,232		17,173,223	
Gasoline and oil			4,342,758		5,764,043	
Miscellaneous			61,109,666		55,042,579	
Work-in-process, end	7	(	23,013,568,440)	(	19,639,078,761	
work-m-process, end	,	(	14,452,957,181	(	13,167,945,572	
			14,452,957,101		13,107,943,374	
Finished goods, end	7	(	5,821,666,354)	(	6,392,582,528)	
		P	15,252,667,750	P	14,068,750,628	

### 17. OTHER OPERATING EXPENSES

The details of operating expenses are shown below:

		For the Six Months Ended			
		June 30, 2021		June 30, 2020	
	<u>Notes</u>		Unaudited)	(Unaudited)	
Advertising		P	1,046,643,620	Р	1,077,784,260
Sales and employee benefits		•	983,702,397		860,974,129
Freight-out			208,306,702		277,430,405
Professional fees and			200,000,.02		= 77,100,100
outside services			177,997,594		163,002,839
Depreciation and amortization	8		117,904,470		121,305,349
Travel and transportation	O		114,607,883		143,459,571
Taxes and licenses			73,462,006		61,236,020
Representation			59,208,754		121,745,768
Rentals	19.2		56,057,120		48,151,795
Repairs and maintenance			41,704,358		35,051,113
Fuel and oil			31,417,015		28,801,999
Insurance			22,987,657		24,481,754
Consumables and supplies			21,138,363		21,996,733
Utilities			16,650,133		17,501,995
Meals			13,406,775		12,896,309
Amortization of trademarks	9		807,696		807,696
Other services			36,340		139,188,066
Provisions*		(	36,716,000)	(	32,364,000)
Others			5,936,735		53,926,260
		· <u> </u>			<del></del>
		<u>P</u>	2,955,259,618	<u>P</u>	3,177,378,061

<sup>\*</sup>Reversal of onerous lease provision

These expenses are classified in profit or loss in the interim consolidated statements of comprehensive income as follows:

		For the Six Months Ended			
		June 30, 2021 (Unaudited)		June 30, 2020 (Unaudited)	
Selling and distribution expenses General and administrative expenses	P	2,103,227,367 852,032,251	P	2,421,278,050 756,100,011	
	<u>P</u>	2,955,259,618	<u>P</u>	3,177,378,061	

#### 18. TAXES

EMP and its Philippine subsidiaries are subject to the higher of regular corporate income tax ("RCIT") at 25% in 2021 and 30% in 2020 of net taxable income, or minimum corporate income tax ("MCIT") at 1% in 2021 and 2% in 2020 of gross income, as defined under the Philippine tax regulations. The Group declared RCIT in the six months ended June 30, 2021 and 2020 as RCIT was higher in those periods, except for TEI in which MCIT was higher than RCIT.

The Group opts to claim itemized deductions in computing its income tax due, except for EDI, Progreen and AWGI which opt to claim optional standard deduction during the same taxable years. Taxes also include the final tax withheld on interest income.

EMP's foreign subsidiaries are subject to income and other taxes based on the enacted tax laws of the countries and/or jurisdictions where they operate.

In UK, an increase in corporation tax rates from 19% to 25% shall take effect on April 1, 2023 by the Royal Assent it received on June 10, 2021. Accordingly, deferred tax assets and deferred tax liabilities were re-measured at the new tax rate which resulted in additional deferred tax expense of which P662.5 million pertains principally to intangibles at the consolidation level. This one-time non-cash adjustment was taken up in the interim consolidated financial statements only, does not affect the stand-alone operating results of UK business, and it would not be realized or paid unless the business is liquidated or sold in the far future.

The components of tax expense as reported in the interim consolidated statements of comprehensive income are as follows:

	For the Six Months Ended			
	June 30, 2021 (Unaudited)		June 30, 2020 (Unaudited)	
Reported in profit or loss:  Current tax expense				
RCIT at 19%, 25% and 30% Final tax on interest MCIT	P	748,155,662 1,434,093	P	462,303,568 15,562,516
MC11		379,221 749,968,976		477,866,084
Deferred tax expense One-time effect of change in rate on fair value of assets/intangibles		662,496,000		-
Origination and reversal of other temporary differences		260,789,594 923,285,594		61,321,100 61,321,100
Reported in other comprehensive income or loss:	<u>P</u>	1,673,254,570	<u>P</u>	539,187,184
Deferred tax expense relating to retirement benefit obligation re-measurement	<u>P</u>	46,079,520	<u>P</u>	45,176,300

The deferred tax assets and liabilities relate to the following:

	•	June 30, 2021 (Unaudited)	December 31, 2020 (Audited)	
Brand valuation	(P	2,469,850,161)	( P	1,807,354,161)
Fair value adjustment	(	514,528,607)	(	280,319,890)
Lease liabilities	•	514,178,329		514,178,329
Right-of-use assets	(	442,772,890)	(	442,772,890)
Short-term temporary differences	Ì	365,239,945)	(	228,519,008)
Capitalized borrowing costs	Ì	51,585,429)	(	51,585,429)
Retirement benefit obligation	•	23,310,010	,	102,807,770
Allowance for impairment		22,287,708		22,287,708
Unamortized past service costs		320,569		320,569
Net deferred tax liabilities	( <u>P</u>	3,283,880,416)	( <u>P</u>	2,170,957,002)

These are presented in the interim consolidated statements of financial position as follows:

	June 30, 2021 (Unaudited)		December 31, 2020 (Audited)	
Deferred tax liabilities - net Deferred tax assets - net	(P	3,461,242,945) 177,362,529	(P	2,315,851,761) 144,894,759
	( <u>P</u>	3,283,880,416)	( <u>P</u>	2,170,957,002)

# 19. RELATED PARTY TRANSACTIONS

The Group's related parties include the ultimate parent company, stockholders, officers and employees, and other related parties under common ownership.

The summary of the Group's significant transactions with its related parties for the six months ended June 30, 2021 and 2020 and the related outstanding balances as of June 30, 2021 and December 31, 2020 are shown below.

Related Party Category			Amount of Transaction For the Six Months Ended			Outstanding Receivable (Payable)		
	<u>Notes</u>		June 30, 2021		June 30, 2020		June 30, 2021	December 31, 2020
Ultimate Parent Company:								
Dividends		P	2,770,015,167	Р	596,182,620	P	_	Р -
Lease of properties	19.2(a)		5,203,000		5,203,000		-	
Advances granted	6		-		-		2,190,155,620	2,178,819,411
Related Parties Under								
Common Ownership:								
Purchase of raw materials	19.1		933,791,130		1,478,148,862		(495,494,997)	(811,977,473)
Purchase of finished goods	19.1		7,054,668		5,624,699		(64,401)	(983,717)
Lease of properties	19.2(b),(c)		36,848,294		37,023,546		-	(10,429)
Advances for land purchase	19.7		-		-		622,049,938	622,049,938
Sale of goods	19.3		21,273,043		32,954,239		270,150,748	273,229,290
Management Services	19.6		30,000,000		30,000,000		(115,500,000)	(110,000,000)
Refundable deposits	19.2(b),(c)		(1,205,758)		-		6,398,775	7,604,533
Stockholder -								
Advances paid (obtained)	19.5		-		-		(3,070,715)	(3,070,715)
Officers and Employees -								
Advances granted (payment)	19.4		28,639,659		(38,460,436)		72,938,911	44,299,252

The Group's outstanding receivables from and payables to related parties arising from the above transactions are unsecured, noninterest-bearing and payable on demand, unless otherwise stated. No impairment loss was recognized in the first six months of 2021 and 2020 for related party receivables.

#### 19.1 Purchase of Goods

The Group imports raw materials such as alcohol, flavorings and other items, and finished goods through Andresons Global, Inc. ("AGL"), a related party under common ownership. These transactions are normally being paid within 30 days. The Group also imports raw materials from Alcoholera dela Mancha Vinicola, S.L., a wholly owned subsidiary of BLC, which is considered a related party under joint control (see Note 11).

The related unpaid purchases as of June 30, 2021 and December 31, 2020 are shown as part of Trade payables under the Trade and Other Payables account in the interim consolidated statements of financial position (see Note 14).

# 19.2 Lease Agreements

In 2019, the Group recognized right-of-use assets and lease liabilities from these lease agreements, which will be amortized and paid, respectively, over the lease term in lieu of the annual rent expense. Amortization of right-of-use assets and interest expense recognized from the lease liabilities are presented as part of Depreciation and amortization under the Costs of Goods Sold account and as part of Interest Expense and Other Charges account in the interim consolidated statements of comprehensive income, respectively.

The outstanding right-of-use assets and lease liabilities from these lease agreements are presented as part of Property, Plant, and Equipment – net account and Lease Liabilities account in the interim consolidated statements of financial position (see Note 8).

# (a) AGI

AWGI leases the glass manufacturing plant located in Laguna from AGI. The amount of rental is mutually agreed upon by the parties at the start of each year, as provided in their lease contract.

There were no outstanding balances or refundable security deposits arising from this lease agreement as of June 30, 2021 and December 31, 2020.

# (b) Megaworld Corporation

EDI, PAI and AWGI also entered into lease contracts with Megaworld Corporation ("Megaworld"), a related party under common ownership, for the head office space of the Group. The Group paid P21.9 million and P22.7 million in rentals for the first half of 2021 and 2020, respectively.

The refundable security deposits paid to the lessors are shown as part of Other Non-current Assets account in the interim consolidated statements of financial position (see Note 10.2).

# (c) Empire East land Holdings, Inc.

EDI entered into a lease contract with Empire East land Holdings, Inc., a related party under common ownership, for its office and warehouse. The Group paid P14.9 million and P14.3 million in rentals for the first half of 2021 and 2020, respectively.

# 19.3 Sale of Goods

The Group sold finished goods to some of its related parties on the basis of the price lists in force and terms that would be available to non-related parties. The outstanding receivables from these transactions are generally noninterest-bearing, unsecured and settled through cash within three to six months. These receivables are presented as part of Trade receivables under the Trade and Other Receivables account in the interim consolidated statements of financial position (see Note 6).

# 19.4 Advances to Officers and Employees

In the normal course of business, the Group grants noninterest-bearing, unsecured, and payable on demand cash advances to certain officers and employees. The outstanding balance arising from these transactions is presented as Advances to officers and employees under the Trade and Other Receivables account in the interim consolidated statements of financial position (see Note 6).

The movements in the balance of Advances to Officers and Employees are as follows:

	June 30, 2021		December 31, 2020	
	<u>(I</u>	(Unaudited)		(Audited)
Balance at the beginning Additions Payments	P	44,299,252 28,639,659	P (	33,518,316 14,864,206 4,083,270)
	<u>P</u>	72,938,911	P	44,299,252

#### 19.5 Advances to (from) Related Parties

Certain entities within the AGI Group and other related parties grant cash advances to (from) the Group for its working capital, investment and inventory purchases requirements. These advances are unsecured, noninterest-bearing and repayable upon demand in cash. These advances are presented as Advances to related parties under the Trade and Other Receivables account (see Note 6) and as Advances from related parties under the Trade and Other Payables account (see Note 14)

As to the advances to related parties, there are no additional cash advances and collections from AGI in 2021 and 2020 and the movements relate only to translation adjustments.

#### 19.6 Management Services

Progreen has a management agreement with Condis for consultancy and advisory services in relation to the operation, management, development and maintenance of its distillery plant.

Total management fees incurred are presented as part of Outside services under the Costs of Goods Sold account in the interim consolidated statements of comprehensive income. The outstanding liability is presented as part of Trade payables under the Trade and Other Payables account in the interim consolidated statements of financial position (see Note 14). The related liabilities are unsecured, noninterest-bearing and payable upon demand.

#### 19.7 Purchase of Land

In 2020, the Group purchased a parcel of land located in Tanza, Cavite from a subsidiary of Megaworld. Of the total consideration, the Group already made cash payment of P271.2 million in 2020.

In 2016, the Group entered into a contract to purchase certain parcels of land located in Iloilo and Cebu from Megaworld. The legal title and the risks and rewards of ownership over the parcels of land have not yet been transferred to the Group as of June 30, 2021; hence, the land was not yet recorded as an asset by the Group. The cash payments made by the Group totaled P206.0 million.

In 2014, the Group made payments to certain related party under common ownership for the acquisition of certain parcels of land. However, the planned acquisition was subsequently cancelled by both parties. The Group had made total cash payments amounting to P131.4 million.

In 2019, the Group also purchased and paid in full a parcel of land located in Legazpi City from a certain related party amounting to P37.0 million. The portion of the payment amounting to P13.4 million was offset from the Advances to suppliers.

The payments made by the Groups from these purchases are presented as part of Advances to suppliers under Other Non-current Assets account in the interim consolidated statements of financial position (see Note 10.2).

#### 19.8 Purchase and Sale Commitment

On December 27, 2020, the Group signed a letter of intent with Global One Real Estate Spain, SAU, a related party under common ownership, for the sale of the Group's certain land and buildings (reported as Non-Current Assets Held for Sale in the interim consolidated statements of financial position) for a total purchase price of €16.6 million.

# 20. EQUITY

#### 20.1 Treasury Shares

On May 12, 2017, the Parent Company's BOD authorized the buy-back of EMP's common shares of up to P5.0 billion for a term of 2 years commencing on May 16, 2017 and ending on May 16, 2019. On May 7, 2019, the buy-back program of the Parent Company's common shares of up to P3.0 billion was extended for another 12 months up to May 16, 2020. On May 16, 2020 the BOD approved another 12-month extension and fully used up the allotment before the end of the extension period.

On April 12, 2021, the BOD authorized a buy-back program of EMP's common shares of up to P1.0 billion ending on December 31, 2021 under the same terms and conditions as the previous ones. The allotment was fully used up by the end of June 30, 2021.

As of June 30, 2021 and December 31, 2020, the Parent Company had spent P6.12 billion and P5.11 billion respectively, including trading charges, to purchase a total of 759.20 million shares and 657.48 million shares. Out of these, a total of 253.3 million shares had been issued to Arran for the Tranche 1 Conversion of the ELS in February 2020 (see Note 13). As of June 30, 2021, there were 505.92 million shares in treasury amounting to P4.28 billion and presented under Treasury Shares account in the interim consolidated statement of changes in equity.

Under the Revised Corporation Code, a stock corporation can purchase or acquire its own shares provided that it has unrestricted retained earnings to cover the shares to be purchased or acquired.

#### 20.2 Declaration of Dividends

The details of the Parent Company's latest cash dividend declarations in 2021 are as follows (see Note 26.1):

Date of Declaration	Date of Stockholders' Record	Payable	Dividend Share	
January 4, 2021 March 8, 2021	January 15, 2021 March 19, 2021	February 3, 2021 April 15, 2021	P 0.12 0.09	P1,900,582,805 P1,425,437,103
				P3,326,019,908

The Parent Company's ongoing buy-back program restricts its retained earnings for distribution as dividends.

# 20.3 Subsidiaries with Non-controlling Interest

The composition of non-controlling interest account is as follows:

	Jι	June 30, 2021		ember 31, 2020
	<u>(Unaudited)</u>		(Audited)	
DBLC	P	888,235,551	P	798,380,685
Boozylife	(	22,992,254)	(	19,869,058)
	<u>P</u>	865,243,297	P	778,511,627

#### 21. EARNINGS PER SHARE

Earnings per share were computed as follows:

		For the Six Months Ended				
		June 30, 2021 (Unaudited)		June 30, 2020 (Unaudited)		
Consolidated net profit attributable to owners of parent company Divided by weighted average number	P	5,083,688,590	P	3,326,618,456		
of outstanding common shares		15,812,827,015		15,907,951,327		
Basic and diluted earnings per share	<u>P</u>	0.32	<u>P</u>	0.21		

The basic and diluted earnings per share are the same because the dilutive effects of potential common shares from the employee share options and convertible ELS are negligible for the periods presented. Thus, the weighted average number of issued and outstanding common shares presented above does not include the effect of the potential common shares from the employee share options and convertible ELS.

The treasury shares under the repurchase program (see Note 20.1) do not form part of outstanding shares.

# 22. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group is exposed to certain financial risks which result from its operating activities. The main types of risks are market risk, credit risk, liquidity risk and price risk. There have been no significant changes in the Group's financial risk management objectives and policies during the period.

The Group's risk management is coordinated with AGI, in close cooperation with the BOD appointed by AGI, and focuses on actively securing the Group's short-to-medium term cash flows by minimizing the exposure to financial markets.

The Group does not engage in the trading of financial assets for speculative purposes nor does it write options. The most significant financial risks to which the Group is exposed to are described below and in the succeeding paragraph.

#### 22.1 Market Risk

The Group is exposed to market risk through its use of financial instruments and specifically to foreign currency risk, interest rate risk and certain other price risk which result from both its operating, investing and financing activities.

# (a) Foreign Currency Risk

Most of the Group's transactions are carried out in Philippine pesos, United States ("US") dollars, Euros, and UK pounds, which are the entities' functional currencies. Exposures to currency exchange rates arise from the Group's foreign currency-denominated transactions at each entity level. The Group has no significant exposure to other foreign currency exchange rates at each entity level, except for US dollars of EDI and foreign subsidiaries, since these other foreign currencies are not significant to the Group's interim consolidated financial statements. EDI has cash and cash equivalents in US dollars as of June 30, 2021 and December 31, 2020 while the foreign subsidiaries have cash and cash equivalents, receivables and payables in US dollars. To mitigate the Group's exposure to foreign currency risk, non-functional currency cash flows are being monitored.

Foreign currency-denominated financial assets and financial liabilities with exposure to foreign currency risk, translated into Philippine pesos at the closing rate, are as follows:

		June 30, 2021		cember 31, 2020
		(Unaudited)		(Audited)
Financial assets Financial liabilities	P (	577,231,340 1,273,916,863)	P (	400,870,827 3,296,647,884)
	( <u>P</u>	696,685,523)	( <u>P</u>	2,895,777,057)

The following table illustrates the sensitivity of the Group's profit before tax with respect to changes in Philippine pesos against US dollar exchange rates. The percentage changes in rates have been determined based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months at a 68% confidence level.

	Reasonably possible change in rate	Effect in profit before tax	Effect in equity before tax
June 30, 2021	5.51%	( <u>P</u> 38,387,372	2) ( <u>P 28,790,529</u> )
December 31, 2020	9.5%	( <u>P</u> 275,098,820	<u>(P 192,569,174</u> )

Exposures to foreign exchange rates vary during the year depending on the volume of overseas transactions. Nonetheless, the analysis above is considered to be representative of the Group's foreign currency risk.

# (b) Interest Rate Risk

As at June 30, 2021 and December 31, 2020, the Group is exposed to changes in market rates through its cash in banks and short-term placements which are generally subject to 30-day re-pricing intervals (see Note 5). Due to the short duration of short-term placements, management believes that interest rate sensitivity and its effect on the net results and equity are not significant. The Group's interest-bearing loans and borrowings are subject to fixed interest rates and are therefore not subject to interest rate risk, except for certain loans that are based on Euro Interbank Offered Rate ("EURIBOR") and London Inter-bank Offered Rate. The EURIBOR, however, is currently at a negative rate or zero rate, and the Group does not see a material interest rate risk here in the short-term. The Group does not see a material effect on the interim consolidated financial statements from both.

# (c) Other Price Risk

The Group was exposed to other price risk in respect of its financial instruments at fair value through profit or loss ("FVTPL"), which pertain to derivative assets and liabilities arising from foreign exchange margins trading spot and forward contracts. These financial instruments will continue to be measured at fair value based on the index reference provided by certain foreign financial institution and through reference to quoted bid prices, respectively. The Group believes that the change in foreign exchange rate related to foreign exchange margins trading spot rate and forward contracts will not materially affect the interim consolidated financial statements.

#### 22.2 Credit Risk

Credit risk is the risk that counterparty may fail to discharge an obligation to the Group. The Group is exposed to this risk for various financial instruments arising from granting advances and selling goods to customers including related parties and placing deposits with banks.

The Group continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporate this information into its credit risk controls. The Group's policy is to deal only with creditworthy counterparties.

Generally, the maximum credit risk exposure of financial assets is the total carrying amount of the financial assets as shown in the interim consolidated statements of financial position or in the detailed analysis provided in the notes to the interim consolidated financial statements, as summarized in the following table.

	Notes		June 30, 2021 (Unaudited)	De	ecember 31, 2020 (Audited)
Cash and cash equivalents	5	P	6,523,522,022	P	7,561,169,140
Trade and other receivables – net	6		14,270,553,139		16,932,961,674
Property mortgage receivable	10		640,622,711		613,935,936
Refundable security deposits	10		35,053,673		33,881,156
		<u>P</u>	21,469,751,545	P	25,141,947,906

The Group's management considers that all the above financial assets that are not impaired as at the end of reporting period under review are of good credit quality.

#### (a) Cash and Cash Equivalents

The credit risk for cash and cash equivalents is considered negligible since the counterparties are reputable banks with high quality external credit ratings. Cash and cash equivalents include cash in banks and short-term placements in the Philippines which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P0.5 million for every depositor per banking institution.

# (b) Trade and Other Receivables, Property Mortgage Receivable, and Refundable Security Deposits

The Group applies the simplified approach in measuring ECL which uses a lifetime expected loss allowance for all trade receivables and other receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due (age buckets).

Based on application of ECL methodology on the trade receivables, the allowance for impairment is deemed to be adequate; hence, no further credit losses were recognized.

Management believes that any additional expected credit losses from the application of the ECL methodology would not be material to the Group's interim consolidated financial statements.

For the advances to the ultimate parent company and refundable security deposits, the lifetime ECL rate is assessed at 0%, as there was no historical credit loss experience from the counterparties. The counterparties have low credit risk and strong financial position and sufficient liquidity to settle its obligations to the Group once they become due. With respect to property mortgage receivable, management assessed that these financial assets have low probability of default since the Parent Company is also a lessee over the same property and can apply such receivable against future lease payments.

# 22.3 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring cash out flows due in day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 60-day projection. Long-term liquidity needs for a sixmonth and one-year period are identified monthly.

The contractual maturities of Trade and Other Payables (except for output VAT payable, and withholding tax payables and advances from suppliers under Others) and Interest-bearing Loans reflect the gross cash flows, which approximate the carrying values of the liabilities at the end of each reporting period.

The maturity profile of the Group's financial liabilities as at June 30, 2021 and December 31, 2020 based on contractual undiscounted payments is as follows:

			70, 2021 (Chaachtea)			
	CUR	RENT	NON-CURRENT			
	Within 6 months	6 to 12 months	1 to 5 years	More than 5 years		
Interest-bearing loans Trade and other payables Equity-linked debt securities Lease liabilities	P 687,551,279 15,698,596,502 3,496,000,000 125,520,505	P 3,750,334,410 - - 480,989,964	P 25,181,163,208 - - 460,976,453	P		
	P 20,007,668,286	<u>P 4,231,324,374</u>	P 25,642,139,661	<u>P 432,420,583</u>		
	CUR	RENT	NON-CURRENT			
	Within 6 months	6 to 12 months	1 to 5 years	More than 5 years		
Interest-bearing loans Trade and other payables	P 923,011,978 14,712,234,860	P 4,767,025,450	P 26,402,067,304	P -		
Equity-linked debt securities	99,750,000	3,443,750,000	-	-		
Lease liabilities	130,649,237	120,391,773	<u>841,588,155</u>	864,841,167		
	P 15,865,646,075	P 8,331,167,223	P 27,243,655,459	P 864,841,167		

June 30, 2021 (Unaudited)

The Group maintains cash to meet its liquidity requirements for up to seven-day periods. Excess cash funds are invested in short-term placements.

#### 23. CATEGORIES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

#### 23.1 Carrying Values and Fair Values of Financial Assets and Financial Liabilities

The carrying values and fair values of the categories of financial assets and financial liabilities presented in the interim consolidated statements of financial position are shown in the succeeding page.

		June 30, 202	(Unaudited)	December 31,	, 2020 (Audited)		
	Notes	Carrying Values	Fair Values	Carrying Values	Fair Values		
Financial Assets Financial assets at amortized of	cost:						
Cash and cash equivalents Trade and other receivables Property mortgage receivable Refundable security deposits	5 6 10 10	P 6,523,522,022 14,270,553,139 640,622,711 35,053,673	P 6,523,522,022 14,270,553,139 640,622,711 35,053,673	P 7,561,169,140 16,932,961,674 613,935,936 33,881,156	P 7,561,169,140 16,932,961,674 613,935,936 33,881,156		
Financial assets at FVTPL	10	P 21,469,751,545 P 47,630,166	P 21,469,751,545 P 47,630,166	P 52,551,232	P 25,141,947,906  P 52,551,232		
Financial Liabilities Financial liabilities at amortize	ed cost:	1 47,030,100	1 77,000,100	<u>شامئوا لالوشائد</u>	<u>1</u>		
Interest -bearing loans Trade and other payables Equity-linked debt securities Lease liabilities	12 14 13	P 27,966,968,141 15,698,596,502 3,443,750,000 1,463,564,325 P 48,572,878,968	P 27,966,968,141 15,698,596,502 3,443,750,000 1,463,564,325 P 48,572,878,968	P 30,380,344,605 14,712,234,860 3,443,750,000 1,462,894,265 P 49,999,223,730	P 30,380,344,605 14,712,234,860 3,443,750,000 1,462,894,265 P 49,999,223,730		

A description of the Group's risk management objectives and policies for financial instruments is provided in Note 22.

# 23.2 Offsetting of Financial Assets and Financial Liabilities

Currently, the Group's other financial assets and financial liabilities are settled on a gross basis because there is no relevant offsetting arrangement on them as of June 30, 2021 and December 31, 2020. In subsequent reporting periods, each party to the financial instruments (particularly those involving related parties) may decide to enter into an offsetting arrangement in the event of default of the other party.

# 24. FAIR VALUE MEASUREMENT AND DISCLOSURES

# 24.1 Fair Value Hierarchy

In accordance with PFRS 13, Fair Value Measurement, the fair value of financial assets and liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into nine levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- a) Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- c) Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

#### 24.2 Financial Instruments Measured at Fair Value

The Group's financial instruments measured at fair value pertains only to the Group's financial assets at FVTPL amounting to P47.6 million and P52.6 million as of June 30, 2021 and December 31, 2020 respectively. The fair values of derivative financial instruments that are not quoted in an active market are determined through valuation techniques using the net present value computation.

# 24.3 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The table that follows summarizes the fair value hierarchy of the Group's financial assets and financial liabilities which are not measured at fair value in the interim consolidated statement of financial position but for which fair value is disclosed.

	June 30, 2021					
	Level 1	Level 2	Level 3	Total		
Financial assets:						
Cash and cash equivalents	P 6,523,522,022	Р -	Р -	P 6,523,522,022		
Trade and other receivables	-	-	14,270,553,139	14,270,553,139		
Property mortgage receivable	-	-	640,622,711	640,622,711		
Refundable security deposits			35,053,673	35,053,673		
	<u>P 6,523,522,022</u>	<u>P - </u>	P14,946,229,523	P 21,469,751,545		
Financial liabilities:						
Interest-bearing loans	P -	P -	P 27,966,968,141	P 27,966,968,141		
Trade and other payables	-	-	15,698,596,502	15,698,596,502		
Equity-linked debt securities	-	-	3,443,750,000	3,443,750,000		
Lease liabilities			1,463,564,325	1,463,564,325		
	<u>P -                                   </u>	<u>P</u> -	P 48,572,878,968	<u>P 48,572,878,968</u>		
	December 31, 2020					
	Level 1	Level 2	Level 3	Total		
Financial assets:						
Cash and cash equivalents	P 7,561,169,140	P -	P -	P 7,561,169,140		
Trade and other receivables	-	-	16,932,961,674	16,932,961,674		
Property mortgage receivable	-	-	613,935,936	613,935,936		
Refundable security deposits			33,881,156	33,881,156		
	<u>P 7,561,169,140</u>	<u>P</u> -	<u>P 17,580,778,766</u>	<u>P 25,141,947,906</u>		
Financial liabilities:						
Interest-bearing loans	P -	P -	P 30,380,344,605	P 30,380,344,605		
Trade and other payables	-	-	14,712,234,860	14,712,234,860		
Equity-linked debt securities	-	-	3,443,750,000	3,443,750,000		
Lease liabilities			1,462,894,265	1,462,894,265		
	<u>P</u> -	<u>P</u> -	<u>P 49,999,223,730</u>	<u>P 49,999,223,730</u>		

For financial assets with fair values included in Level 1, management considers that the carrying amounts of those short-term financial instruments approximate their fair values.

# 25. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern and to provide an adequate return to shareholders by pricing products and services commensurately with the level of risk.

The Group monitors capital on the basis of the carrying amount of equity as presented in the face of the interim consolidated statements of financial position. Capital at the end of each reporting period is summarized as follows:

	June 30, 2021 (Unaudited)		December 31, 2020 (Audited)	
Total liabilities Total equity	P	54,236,007,428 69,872,868,079	P	55,087,835,919 67,364,316,316
Liabilities-to-equity ratio	P	0.78:1.00	P	0.82:1.00

The Group sets the amount of capital in proportion to its overall financing structure, i.e., equity and financial liabilities. The Group manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

#### 26. EVENTS AFTER THE END OF THE REPORTING PERIOD

### 26.1 Dividend Declaration

On August 2, 2021, the Group's BOD declared cash dividends of P0.11 per share, payable on September 8, 2021 to stockholders of record as of August 13, 2020 out of the available/unrestricted retained earnings of the Group as of June 30, 2021.

# 26.2 COVID-19 Pandemic Update

The COVID-19 pandemic which put the Philippines in a state of calamity is continuing globally as of date of this report, with new variants of the virus coming out in the first and second quarters. The National Capital Region ("NCR") Plus Bubble was under the strictest Enhanced Community Quarantine ("ECQ") for two weeks up to April 11, 2021. NCR would be back to ECQ for another two weeks starting August 6. The government's vaccination program is ongoing. The Group has started its vaccination program for its employees in May, to help achieve the herd immunity that the government is aiming for.

The situation is better in UK and Spain where restrictions have eased up already and on-trade business opened up.

The ultimate impact of the pandemic is highly uncertain and subject to change. Accordingly, management cannot reliably estimate the quantitative impact of the pandemic on the Group's interim consolidated financial position and results of operations for future periods.

# **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer: **EMPERADOR INC.** 

By:

DINA D.R. INTING

Chief Financial Officer,
Corporate Information Officer
& Duly Authorized Officer
(Principal Financial/Accounting Officer)

August 6, 2021